

**VILLAGE OF WINDSOR
VILLAGE BOARD RESOLUTION 2020-66**

**AWARDING A CONTRACT FOR DOOR ACCESS CONTROL, CCTV, AND VOICE AND
DATA CABLING**

WHEREAS, the Village of Windsor has need to install security measures for Door Access Control and Closed Circuit Television (CCTV) for the Police Department Facility and new Public Works Facility; and

WHEREAS, the Village requested and received bids for these services attached hereto as Exhibits A, B, C, and D; and

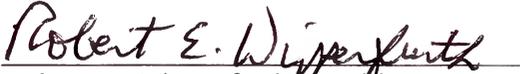
WHEREAS, the Village also requested a quote for additional services to install Voice and Data Cabling in both facilities attached hereto as Exhibits E, and F; and

WHEREAS, the Public Works Director and Project Manager recommend awarding the Door Access Control, CCTV, and Voice and Data Cabling projects to Globalcom Technologies in accordance with its bid and quotes attached hereto as Exhibits A, E, and F.

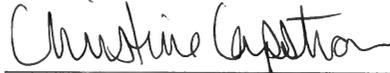
NOW THEREFORE, BE IT RESOLVED, by the Village Board of the Village of Windsor that it hereby awards the Door Access Control, CCTV, and Voice and Data Cabling projects to Globalcom Technologies for \$65,598.00 in accordance with its bid and quotes attached hereto as Exhibits A, E, and F. The Village President, Village Attorney and Staff are authorized to execute an agreement in conformity therewith on behalf of the Village in a form approved by the Village Attorney.

The above and foregoing Resolution was duly adopted at a meeting of the Village Board of the Village of Windsor on August 6, 2020, by a vote of 5 in favor and 0 opposed.

VILLAGE OF WINDSOR


Robert E. Wipperfurth, President

Attested by:


Christine Capstran, Clerk

- EXHIBIT: A. Bid from Globalcom Technologies for Door Access Control and CCTV.
B. Bid from Omni Technologies for Door Access Control and CCTV.
C. Bid from Communications Engineering Company for Door Access Control and CCTV.
D. Bid from Protection Technologies for Door Access Control and CCTV.
E. Quote from Globalcom Technologies for Voice and Data Cabling for Police Department Facility.
F. Quote from Globalcom Technologies for Voice and Data Cabling for Public Works Department Facility.



Exhibit A

June 21, 2020

Village of Windsor
4084 Mueller Rd
DeForest, WI 53532

Windsor Door Access and CCTV for Police and Public Works Facilities

Thank you for considering Globalcom Technologies to submit a proposal for the following work.

Scope of Work:

DPW Building:

Security Cameras:

- Installation of new IP Camera System.
- Camera system will include the following (8) cameras:
 - (8) Axis M3206-LVE cameras.
 - See print for exact locations.
- Installation of (1) new Exacq Vision NRV.
 - Exacq Vision NVR is an PE16-06T-LC.
 - Program Exacq Vision video management software to record the cameras.
- Provide (1) monitor for viewing cameras.

Access Control:

- Installation of an RS2 access control system.
- Access control system will consist of the following (5) doors:
 - The (5) doors will consist of (5) card readers and (5) electric strike (Provided by General Contractors)
- Provide and install new access control cable from the RS2 panel to the proposed doors.
- Furnish and install (1) access control panel and (1) power supply with fused outputs.
- Terminate, program, and test doors.

Police Department:

Security Cameras:

- Installation of new IP Camera System.
- Camera system will include the following (6) cameras:
 - (5) Axis M3206-LVE cameras.
 - (1) Axis M4206-LV camera
 - See print for exact locations.
- Installation of (1) new Exacq Vision NRV.
 - Exacq Vision NVR is an PE16-06T-LC.
 - Program Exacq Vision video management software to record the cameras.
- Provide (1) monitor for viewing cameras.
- **Option #1:** Add (1) Axis M4206-LV camera that is shown on the prints but not shown on the one line diagram.

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

14 Marsh Court • Madison, WI 53718 • 608-663-8016
750 Cedar Cross Road • Dubuque, IA 52001 • 563-690-0003
3725 N 126th Street – Suite F • Brookfield, WI 53005 • 262-894-5330
www.gctech.us

Access Control:

- Installation of access control system.
- Access control system will consist of the following () doors:
 - The (10) doors will consist of (14) card readers and (10) electric strike (Provided by GC)
- Provide and install new access control cable from the RS2 panel to the proposed doors.
- Furnish and install (1) access control panel and (1) power supply with fused outputs.
- Terminate, program, and test doors.

- Provide 6 hours of access control and CCTV training.
- Provide (50) access control cards
- Included in this proposal is \$2,275.00 for Foley Electric to provide all raceways.

Our proposal is based on the following assumptions:

- Proposed labor is based on work performed during normal construction/business hours.

Base Bid	\$44,618.00
Option #1	\$950.00
Total	\$45,568.00

**WI Sales Tax not included in the above pricing*

We appreciate the opportunity to submit a proposal on this project, and look forward to discussing with you further. Please feel free to contact us with any questions regarding this proposal.

Sincerely,

Nick Skaife
Globalcom Technologies
Security Engineer
Office 608.216.9572
nicks@gctech.us

Globalcom Technologies adheres to the following standards:

NFPA	Article 70 NEC
EIA/TIA-568-C 0	Generic Telecommunications Cabling For Customer Premises
EIA/TIA-568-C.1	Commercial Building Telecommunications Cabling Standards
EIA/TIA-568-C 2	Balanced Twisted-Pair Telecommunications Cabling & Component Standards
EIA/TIA-568-C 3	Optical Fiber Cabling Components Standard
EIA/TIA-569	Pathways and Spaces Standard
EIA/TIA-606	Administration Standard
EIA/TIA-607	Grounding and Bonding Standard

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Terms & Conditions:

- The scope of work is based on our knowledge of the current requirements and project goals.
- The fees stated in this engagement will be honored for 30 days from the date of this proposal, except copper materials which are subject to adjustment per market price changes.
- The fees do not include applicable sales tax and/or shipping charges.
- Fees and expenses will be billed as incurred
- A Change Order for work that is outside the agreed-upon scope of this proposal will require authorization to proceed.
- Payment of our progress billing is expected within 30 days after Invoice date

If the above terms are acceptable to you and the services outlined are in accordance with your needs, please sign the original of this proposal letter and return it to us.

PO# _____ Amount \$ _____

Approved By _____ Contact Number _____

Signature: _____ **Date:** _____

Billing Address:

Company Name (if different than above)

Contact Name and Telephone Number

Address

City, State, Zip

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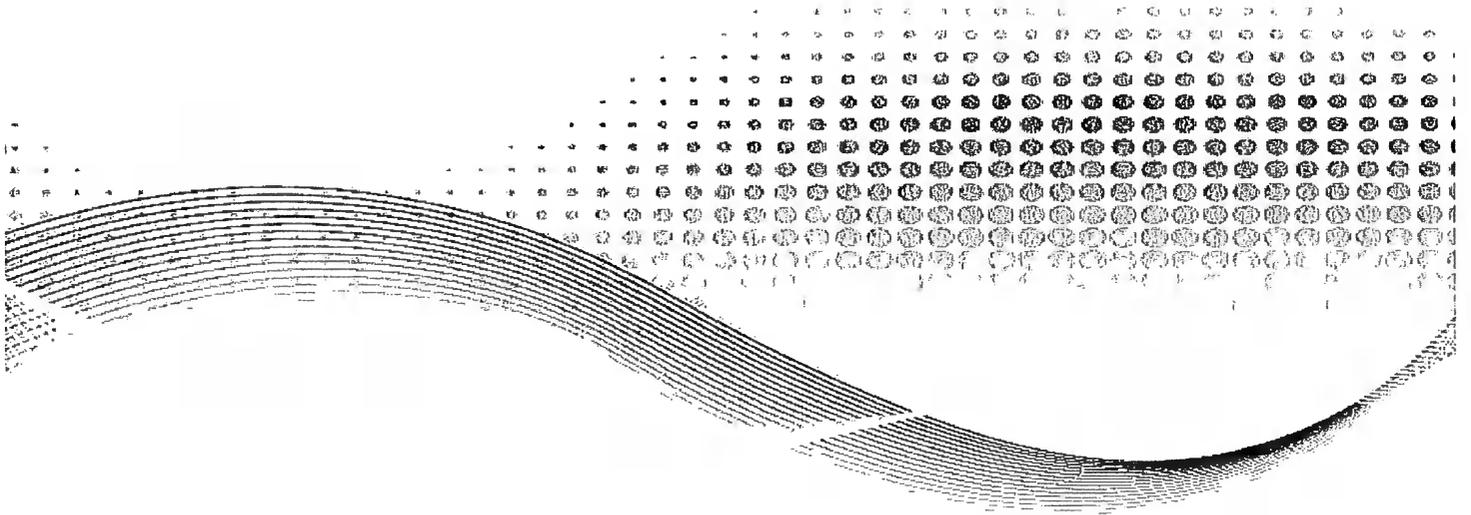
PROPOSAL

Village of Windsor

4084 Mueller Rd
DeForest
WI 53532

Security- Windsor Police Department

Revision: 0
Modified: 7/8/2020
Project No: 20-1591



Presented By

Omni Technologies, LLC

900 Oregon Center Drive
Oregon, WI 53575 United States
(608) 819-1980
www.omnitechnologiesllc.com



OMNI

TECHNOLOGIES

SCOPE OF WORK

The scope of work is to provide an access control system and a CCTV system per the provided plans and specifications

Notes

- We are quoting a transmitter that will need to be hard wired back to the Lenel panel for the wireless card reader needed at the garage I'm including 10 visor transmitters as well
- The drawings did not indicate you wanted door contacts and request to exit devices, please advise if Omni is to provide and cable

Does not include

- Servers and/or PCs to view CCTV & AC programming
- Ethernet Switches (PoE may be required)
- Internet connections
- Network Connections
- Door Hardware (I E Strikes, Magnetic Holders, PT Hinges, RIM Devices) or installation of door hardware To be provided by EC
- Lift Rentals
- Equipment or services not listed within the proposal

CCTV Cameras

- 1 GearIT Cat 6 Ethernet Cable Cat6 Snagless Patch 1 Feet (50 PACK)**
GearIT 50-Pack, Cat 6 Ethernet Cable Cat6 Snagless Patch 1 Foot - Snagless RJ45
Computer LAN Network Cord, Blue - Compatible with 24 48 Port Switch POE
Rackmount
24port Gigabit
- 7 HIKVISION DS-2CD2142FWD-IS 4MM**
Outdoor Dome, 4MP-20fps/1080p, H264+, 4mm
- 1 HIKVISION DS-7732NI-I4/16P**
NVR, 32-Channel, H264+/H264/H265/H.265+, up to 12MP, Integrated 16-port
PoE, HDMI,4-SATA, No HDD
- 1 HIKVISION HK-HDD04T**
HDD, 04TB, Surveillance
- 2 HIKVISION HK-HDD10T**
HDD, 10TB, Surveillance
- 2100 Honeywell-Genesis CAT6 Plenum**
Cat6 Plenum
- 1 Labor Aiming & Focusing w/ Owner**
- 1 Labor CAD/Drawings**
- 1 Labor Drive Time**
- 1 Labor Head End/Programming Labor**
Head End/Programming Labor
- 1 Labor Training**
End-User Product/System Training

CCTV Cameras Total	\$9,728.50
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Cameras-PD Total	\$9,728.50
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Access Control

- 1 **Labor Allowance for 27" monitor & speakers**
- 1 **Labor Allowance for prox cards- qty. 50**
- 1 **Labor CAD/Drawings**
- 1 **Labor Drive Time**
- 1 **Labor Head End/Programming Labor**
Head End/Programming Labor
- 3 **Lenel LNL-1320-S3**
Dual Reader Interface Module (Series 3 –Supports OSDP Readers) – 12/24 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays , RoHS, CE, C-Tick and UL294 certified
- 14 **Lenel LPSP-6820GRMP**
LenelProx/HID Prox Switch Plate Reader, Wiegand and RS232 (simultaneous) output, 6 to 8 inch Read Range, 5-12 VDC [65 to 85 mA typical], Single Gang Box Mount, (color Gray)
- 1 **Lenel SWS-32ES**
OnGuard 32ES Server Software License – OnGuard Server software license includes; System Administration; Alarm Monitoring; Map Designer; License Server; Comm. Server; Video Verify Support; E-mail Support; Guard Tour; Login Driver; Account Linkage; support for up to 32 card access readers and first ye
- 1 **Lenel Panel w/ 2220, Power Supply and Dist. Boards, and Batteries (10 readers)**
 - 1 Altronix ACM8CB
Access Power Controller, 8 PTC Class 2 Relay Outputs, FAI, Board
 - 1 Altronix T2MK7F8D
Trove2 Enclosure, TM2 Backplane, EFLOW104NB, ACM8CB, VR6, PDS8CB
 - 1 Altronix TMV2
Trove2 Backplane, Door Mount, Altronix, Mercury or HID VertX
 - 4 Lenel LNL-1320-S3
Dual Reader Interface Module (Series 3 –Supports OSDP Readers) – 12/24 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays , RoHS, CE, C-Tick and UL294 certified
 - 1 Lenel LNL-X2220
Intelligent Dual Reader Controller – powered by 12 or 24 VDC @ 500mA (w/o Rdr Power),, size (6" (152mm) W x 8" (203mm) L x 1" (25mm)H), 6 MB standard cardholder flash memory, 50,000 of event memory, maximum of 32 devices, On-board Ethernet, Dual Path capability, on-board two door control, OSDP Secu

Grand Total:

\$35,347.31

\$0.00

\$35,347.31

PROJECT SUMMARY

Prices do not include Sales or Use Tax unless specifically noted Standard Omni Technologies Terms & Conditions apply. This quote is valid for 30 days

Acceptance of Proposal – By signing the Proposal, sending a Purchase Order, or giving approval to proceed with proposed work, Customer acknowledges that it has read, understands and agrees to the Terms & Conditions attached here to and incorporated hereto and incorporated herein Signing below of sending a Purchase Order shall constitute acceptance of the terms of this Proposal and attached Terms & Conditions

Village of Windsor

By: _____

Date

Name: _____

Title: _____



Contractor: Mike Ress - President, Omni Technologies, LLC

07/06/2020
Date

TERMS AND CONDITIONS

STANDARD TERMS AND CONDITIONS

- 1 **ACCEPTANCE.** Omni Technologies, LLC's Proposal ("Proposal") is not valid beyond thirty (30) days of issuance and is subject to change or withdrawal at any time by Omni Technologies, LLC ("Omni") without notice. If Customer signs the Proposal past thirty (30) days of issuance, Customer's signature on Proposal shall be considered an offer and Omni may, at its discretion, accept said Proposal by signing the Proposal or commencing the work ("Work") described in the Proposal. By signing Omni's Proposal, Customer agrees to accept all terms and conditions recited herein and as well as those stated in the Proposal. Any of Customer's terms and conditions in addition to or different from the Proposal and these Standard Terms and Conditions are objected to and shall have no effect.
- 2 **CONTRACT DOCUMENTS.** The Proposal, including any exhibits and attachments thereto, and these Standard Terms and Conditions (collectively, "Contract Documents") comprise the complete and final agreement ("Agreement") between Omni and Customer. The Agreement supersedes all prior negotiations, proposals, representations, commitments, understandings or agreements between the parties, whether written or oral, on the subject hereof.
- 3 **LIMITED WARRANTY.** The materials or equipment listed in the Proposal will be covered by the manufacturer's warranty only. Omni warrants that Work performed hereunder shall be free from defect and performed in accordance with the standards customarily utilized by organizations rendering the same or similar services under the same or similar circumstances. This includes labor to be warranted during business hours only (M-F, 7am-4pm, excluding holidays). Omni's warranty on its Work shall be limited to a period of one (1) year from the date of substantial completion of all Work or a designated portion thereof, or the date of use by the Customer, whichever is earlier. The Customer's exclusive remedy for defective work shall be that Omni will perform remedial work on any part of its Work which is found to be defective. Note that any remedial work performed under this warranty will not restart the warranty period. This warranty does not cover the following defects caused by abuse, misuse or negligence of or by the Customer, defects caused by "Force Majeure" events (as described below), and any malfunctions or defects experienced subsequent to being modified, repaired, serviced or altered in any way by any agency other than Omni, regardless of whether the other agency caused the malfunction or defect. Omni does not represent or warrant that the system may not be compromised or circumvented, that the system will prevent any loss by burglary, theft, fire, or otherwise, or that the system will provide the protection for which it was installed or intended.
- 4 **LIMITATION OF LIABILITY.** Customer agrees that Omni is not an insurer, that insurance, if any, shall be obtained by the Customer and that the payments provided for herein are based solely on the value of the services as set forth herein and are unrelated to the value of the Customer's property or the property of others located on the Customer's premises. Customer acknowledges that it is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from a failure to perform any of the obligations herein, including, but not limited to, installation, maintenance or monitoring service, or the failure of the system to properly operate with resulting loss to customer because of, among other things (i) the uncertain amount or value of Customer's property or the property of others kept on the premises which may be lost, stolen, destroyed, damaged, or otherwise affected by occurrences which the system or service is designed to detect or avert, (ii) the uncertainty of the response time of any police or fire department, should the police or fire department be dispatched as a result of a signal being received or an audible device sounding, (iii) the inability to ascertain what portion, if any, of any loss would be proximately caused by Omni's failure to perform or by its equipment to operate, and (iv) the nature of services provided varies on an individual project basis. In the event that Omni shall be found in breach of this Agreement or in the event of any other alleged claim with respect to the Work, the Customer agrees that Omni's total liability to Customer shall not exceed the compensation paid to Omni under this Agreement.
- 5 **LIMITATION OF WARRANTY.** EXCEPT AS AND ONLY TO THE EXTENT EXPRESSLY PROVIDED IN PARAGRAPH 3 OF THIS AGREEMENT, EQUIPMENT, PRODUCTS, MATERIALS AND SERVICES ARE PROVIDED "AS IS" AND

OMNI DISCLAIMS ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. OMNI MAKES NO GUARANTEES OR WARRANTIES REGARDING PERFORMANCE OR SUITABILITY FOR YOUR PURPOSE AND OMNI MAKES NO GUARANTEES OR WARRANTIES THAT THE PRODUCTS OR SERVICES SUPPLIED WILL AVERT OR PREVENT OCCURRENCES OR CONSEQUENCES WHICH THE PRODUCT OR SERVICES IS DESIGNED TO DETECT OR AVERT. The Customer agrees that the sole and exclusive remedy available is limited to the warranties set forth herein, and the Customer agrees not to assert any other claim for any other damage arising out of this transaction, including, but not limited to, any incidental or consequential damages other than Omni's responsibility to provide replacement product, whether in contract, tort, negligence, strict liability, statutory or regulatory violation, or any other legal theory. The exclusive remedies available in these Standard Terms and Conditions are fair and reasonable.

- 6 **INDEMNIFICATION.** If Customer uses any goods from Omni not in accordance with Omni's catalogs, specifications, manufacturer materials, instructions, or recommended installation or service procedures, Customer agrees to defend, indemnify and hold Omni harmless from and against any and all loss, costs, damage liability or expense, including without limitation costs of suit and attorneys' fees and expenses, arising out of or relating to or resulting in any way from such use.
- 7 **FORCE MAJEURE.** Omni shall not be responsible for damages or delays nor shall Omni be considered in default of its performance of its obligations hereunder, if damages, delays or performance of such obligations is prevented or delayed by circumstances outside of Omni's control, such as delay in the production, delivery, supervision or installation of any of the labor, materials and equipment covered hereby if such delay shall be due to one or more of the following causes: fire, strike, labor dispute with workmen, flood and other acts of God, accident, delay in transportation, shortage of fuel, inability to obtain material, war, embargo, demand or requirement of the United States or any governmental or war activity, or any other cause whatsoever beyond the reasonable control of Omni. Time for performance of Omni's obligations hereunder shall be extended by the time period reasonably necessary to overcome the effects of such force majeure occurrences.
- 8 **TIME FOR PERFORMANCE.** Any time for performance or milestone time or date given in the Contract Documents is approximate only. Omni will use reasonable efforts to perform within or by the time or date given, but makes no guaranty in respect of times or dates given. If Omni revises any time or date given, Omni will advise Customer of the approximate time or date as soon as reasonably practicable.
- 9 **COOPERATION.** Customer agrees to cooperate fully with Omni in the provision of the Work, including, without limitation, timely payment, timely provision of requested information and timely access to Customer's property. Customer shall provide and pay for water, heat, and utilities consumed by Omni during performance of the Work hereunder. Customer is to prepare all Work areas so as to be acceptable for Omni's Work. Omni will not be called upon to start Work until sufficient areas are ready to ensure continued Work.
- 10 **INFORMATION.** The Proposal was prepared solely based on the information supplied to Omni by the Customer. Omni has relied on the correctness, accuracy and completeness of the information provided by the Customer. Omni reserves the right to make any changes to the Proposal and/or the pricing of this Proposal if, at any time after you accept this Proposal, any information provided by the Customer proves to be incorrect, inaccurate or incomplete.
- 11 **DISPUTE.** Customer's remedy must be asserted within one year from substantial completion of the work. Any action involving a dispute in this contract shall be brought in the state or federal district court located in Madison, Wisconsin.
- 12 **DAMAGE OR LOSS; DELIVERY.** Delivery of materials or equipment not to be installed by Omni shall be F.O.B. at the manufacturer's factory, warehouse, or office selected by Omni. Delivery of materials or equipment agreed in the Proposal to be installed by Omni shall also be F.O.B. manufacturer's factory, unless stated otherwise in the Proposal. In case of equipment not to be installed by or under the supervision of Omni, Omni shall not be liable for damage or loss after delivery of such equipment to the point of shipment. In case of equipment to be installed by or under supervision of Omni, Omni shall not be liable for damage or loss after delivery by the carrier to the site of installation, if thereafter, pending installation or completion of installation or full performance by Omni, any such equipment is damaged or destroyed by any cause whatsoever, other than by the fault of Omni, the Customer shall promptly pay or reimburse Omni, in addition to or part from any and all other sums due or to become due, an amount equal to the damage or loss.
- 13 **RETURN GOODS FOR CREDIT, EXCHANGE, OR REPAIR.** Return goods for credit, exchange, or repair cannot be accepted without prior authorization from Omni. Shipments returned without authorization will be refused and returned transportation charges collect. Materials returned in other than the condition specified on the return authorization will be credited on the basis of inspection. A restocking charge of 20% or \$20.00, whichever is greater, will apply to all stock material returned for credit. Credit for returned material will in no case be higher than the cost originally billed.
- 14 **CLAIMS FOR SHORTAGE.** Each shipment shall be examined by the Customer immediately upon his receipt thereof and any claim for shortage or any other cause must be reported to Omni within 10 days after such receipt.

- 15. **ASBESTOS/HAZARDOUS MATERIALS** Customer and Omni agree that unless expressly agreed otherwise in this Agreement, including a budget line item, Omni's obligations hereunder do not include the removal or remediation of asbestos or any hazardous material and Omni shall have no obligation to remove asbestos or other hazardous materials encountered during the Work, which the obligation and cost of which shall be the sole responsibility of Customer. In the event Omni encounters asbestos or other hazardous material, Omni shall stop all Work immediately and shall notify Customer at once to determine the appropriate action. Any delay in completion of the Work caused by Omni's encounter with asbestos or other hazardous material and Customer's determination of appropriate action to correct the situation shall not constitute a default. Where a delay under this section will be for a material amount of time, as reasonably determined by Omni, the parties agree to meet in good faith to discuss an appropriate Change to the Work, including, as applicable, a change to the contract price and/or time for performance of Work.
- 16. **CONCEALED OR UNKNOWN CONDITIONS** If Company is delayed in the commencement, performance, or completion of its work by causes beyond its control and without its fault, including, but not limited to, inability to access the Customer's property, concealed or hidden conditions encountered at the premises (including the presence of Asbestos or other Hazardous Materials), a Force Majeure Event, failure by Customer to perform its obligations under this Agreement, or failure by Customer to cooperate with Omni in the timely completion of its work, Omni shall provide immediate verbal and written notice of such condition to the Customer. In the event that any of the foregoing causes an increase in the cost of performance of the Work or an increase in the time required for completion of the work, Company shall be entitled to the same. In such instances, Omni may suspend all work, pending Customer's approval of any request for additional compensation and/or time extension.
- 17. **SATISFACTORY PERFORMANCE; NON-COMPLIANT WORK.** Within fifteen (15) days of receipt of an invoice, Customer shall have the right to review the Work performed by Omni, for purposes of determining whether the Work is in compliance with the terms of this Agreement. Where Customer finds the Work performed by Omni does not comply with the terms of the Agreement, Customer shall provide Omni with a written notice of non-compliant Work within ten (10) days of its receipt of Omni's invoice. Omni shall provide to the Customer a plan to remediate the non-compliant Work within fifteen (15) days after receiving the Customer's notice of non-compliant Work. When the invoiced work has been completed in accordance with the Agreement, the Customer shall approve the invoice for payment.
- 18. **SUBSTANTIAL COMPLETION.** Warranties required by this Agreement shall commence on the date of "Substantial Completion" of the Work, which shall be the date in which Work or designated portion thereof is sufficiently complete in accordance with the Contract Documents so that the Customer can occupy or use the Work. Once there has been Substantial Completion of the Work, it shall be assumed that Omni has substantially completed its obligations under this Agreement and Omni should be paid all amounts due pursuant to the Agreement.
- 19. **DEFAULT; REMEDIES.** It shall be a default under this Agreement if any Party shall (a) fail to make any payment hereunder within ten (10) days of its due date, or (b) materially breach any other term of this Agreement and such term shall remain uncured for thirty (30) days after written notice from the Party not in default. In the event of a default by a Party, the non-defaulting Party may exercise any or all of the following remedies without the requirement of additional notice to the Party in default: (a) terminate this Agreement, (b) immediately stop performance of the Services, (c) charge default interest at the rate of eighteen percent (18%) per annum on any overdue payment from the due date of such payment until paid in full, and (d) exercise any other rights or remedies available at law or in equity.
- 20. **WAIVER** Waiver by one party hereto of breach of any provision of this Agreement by the other shall not operate or be construed as a continuing waiver. No provision of this agreement shall serve to void Omni's entitlement to payment for properly performed work or suitably stored materials or to require Omni to continue performance if timely payments are not made to Omni for suitably performed work or stored materials or to void Omni's right to file a lien or claim on its behalf in the event that any payment to Omni is not timely made.
- 21. **CHANGES, MODIFICATIONS OR AMENDMENTS** All changes, modifications or amendments to this Agreement must be in writing and signed by Omni and Customer. Omni's obligation to perform work for the Customer is strictly limited to the work outlined in the Proposal. The Parties expressly recognize, prior to final completion of the work performed hereunder, that there may be changes or modifications to the scope of the work, either at the request of Customer or at the suggestion of Omni. In the event that Customer or Omni requests or suggests a change or modification in the scope of the work, Omni and Customer must enter into a change order, meaning an executed written agreement between Omni and Customer detailing approved changes in the scope of the work and any corresponding additional compensation or additional time for performance.
- 22. **TAXES** All taxes, which may be applicable to the merchandise or sale thereof covered by the Proposal, will be billed on the invoices. Those agencies or businesses not paying sales tax should submit their exempt or resale number to preclude charges for such tax.
- 23. **TERMS OF PAYMENT** Omni requires a deposit be made, the deposit itself will include 40% of the total order, due at the time of equipment/material order. The deposit will be collected and held for the purpose of being applied to the final bill. Progress billing will apply throughout the project. Payment terms are net 30 days unless otherwise stated. It should

- be understood that progress billings will be made throughout the duration of the project. Billings will represent actual materials ordered and work completed to date. Title to equipment/materials does not pass from Omni until bill payment is received. Omni reserves the right, upon notification 30 days in advance of those accounts 90 days or more delinquent, Omni may remove from Customer's premises all equipment and material listed on the Proposal. Furthermore, Omni shall in no way be obligated to restore the premises to its original condition or redecorate same in the event system in part is removed as a result of Customer's default in payment. All labor charges, including those assessed for removal will be due from the Customer. Customer agrees to pay all costs and expenses of collection of any amounts due from Customer hereunder, including attorneys' fees or collection agency's fees, out-of-pocket expenses and Interest. Credit for return merchandise will be made as listed under return goods for credit, exchange or repair. Omni reserves the right to restrict the terms of payment or to require full payment prior to time of performance if, in Omni's exclusive opinion, the Customer's financial condition or other circumstances do not warrant shipment or installation on the terms originally proposed in this Agreement. All sums not paid when due shall bear an interest rate of 1 5% per month or the maximum legal rate permitted by law whichever is less, and all costs of collection, including a reasonable attorney's fee, shall be paid by Contractor.
24. **CLEAN UP** Omni will perform its own clean up and will not be liable for any cleanup work done by others. Furthermore, Customer agrees that no back charges will be issued and no deductions will be made except for Items clearly defined and agreed to in advance.
25. **OVERTIME.** It is contemplated that any installation or supervision labor and services proposed in this Agreement to be performed by Omni shall be performed during normal working hours, excluding holidays. If for any reason the Customer requests Omni furnish any such labor or services outside of such regular working hours, any overtime or other additional expense occasioned thereby shall be billed to and paid by the Customer as an extra.
26. **TERMS OF SALE** All Omni proposals, all acceptances of Customer's orders, and all sales by Omni are expressly limited to, and expressly made conditional upon, the Customer's acceptance of and assent to the Standard Terms and Conditions as set forth herein, notwithstanding receipt of, or acknowledgment of, the Customer's order form or specifications containing additional or different provisions, or conflicting oral representations by any agent or employee of the Omni or the Customer. No waiver, change, or modification of any terms or conditions in the Proposal or document hereof shall be binding on Omni unless made in writing and signed by Omni's President, Mike Ress.
27. **CONSENT AND RELEASE** Omni reserves the right to disclose for marketing or advertising purposes information respective to the Agreement without Customer's prior approval.
28. **LAW.** This Agreement and the rights and duties of the parties shall be governed and interpreted in accordance with the laws of the State of Wisconsin. Any court proceedings or litigation arising out of or pertaining to this Agreement shall be brought in the State of Wisconsin, Circuit Court of Dane County, or the Federal Court of the Western District of Wisconsin, only. The parties expressly submit to said jurisdiction and venue.
29. **VALIDITY.** If any term or provision of this Agreement shall to an extent be held by a court or other tribunal to be invalid, void or unenforceable, then that term or provision shall be inoperative and void insofar as it is in conflict with the law, but the remaining terms and provisions of this Agreement shall nevertheless continue in full force and effect and the rights and obligations of the parties shall be construed and enforced as if this Agreement did not contain the particular item or provision held to be invalid, void and unenforceable.
30. **ASSIGNMENT** No assignment or transfer, in whole or in part, of this Agreement by the Customer shall be binding upon Omni without its prior written consent by Omni's President.
31. **ENTIRE AGREEMENT** Customer acknowledges that it has read and understands the terms and conditions of this Agreement and agrees to be bound by them, that this Agreement constitutes the entire understanding between the parties and supersedes all prior or contemporaneous agreements, whether oral or written. This Agreement may not be modified or amended in any respect except by a written instrument that specifically states that it is intended as a modification or amendment of this Agreement. This modification or amendment instrument shall not be binding on Omni, unless signed by an Omni's President and an authorized agent of the Customer.

PROPOSAL

Security - Windsor DPW Bldg

Village of Windsor

4084 Mueller Rd

DeForest

WI 53532

Revision: 0
Modified: 7/6/2020
Project No: 20-1596

Presented By

Omni Technologies, LLC

900 Oregon Center Drive
Oregon, WI 53575 United States
(608) 819-1980
www.omnitechnologiesllc.com



OMNI

TECHNOLOGIES

SCOPE OF WORK

The scope of work is to provide an access control system and a CCTV system per the provided plans and specifications

Notes

- Server software is not included in this quote. It is assumed that the same server will be serving the DPW and Police Department.
- Wireless overhead door reader not included in this proposal. It was provided on the Police Department proposal, assuming the intent was for it to be in that building.
- The drawings did not indicate you wanted door contacts and request to exit devices, please advise if Omni is to provide and cable.

Does not include

- Servers and/or PCs to view CCTV & AC programming
- Ethernet Switches (PoE may be required)
- Internet connections
- Network Connections
- Door Hardware (I.E. Strikes, Magnetic Holders, PT Hinges, RIM Devices) or installation of door hardware. To be provided by GC.
- Lift Rentals
- Equipment or services not listed within the proposal

CCTV Cameras

- 1 **GearIT Cat 6 Ethernet Cable Cat6 Snagless Patch 1 Feet (50 PACK)**
GearIT 50-Pack, Cat 6 Ethernet Cable Cat6 Snagless Patch 1 Foot - Snagless RJ45 Computer LAN Network Cord, Blue - Compatible with 24 48 Port Switch POE Rackmount 24port Gigabit
- 8 **HIKVISION DS-2CD2142FWD-IS 4MM**
Outdoor Dome, 4MP-20fps/1080p, H264+, 4mm
- 1 **HIKVISION DS-7732NI-I4/16P**
NVR, 32-Channel, H264+/H264/H265/H.265+, up to 12MP, Integrated 16-port PoE, HDMI,4-SATA, No HDD
- 1 **HIKVISION HK-HDD04T**
HDD, 04TB, Surveillance
- 2 **HIKVISION HK-HDD10T**
HDD, 10TB, Surveillance
- 2300 **Honeywell-Genesis CAT6 Plenum**
Cat6 Plenum
- 1 **Labor Aiming & Focusing w/ Owner**
- 1 **Labor Allowance for 27" monitor & speakers**
- 1 **Labor CAD/Drawings**
- 1 **Labor Drive Time**
- 1 **Labor Head End/Programming Labor**
Head End/Programming Labor
- 1 **Labor Training**
End-User Product/System Training

CCTV Cameras Total \$10,366.02

Cameras-DPW Total \$10,366.02

Access Control

- 1 Labor Allowance for prox cards- qty. 50**
- 1 Labor CAD/Drawings**
- 1 Labor Drive Time**
- 1 Labor Head End/Programming Labor**
Head End/Programming Labor
- 5 Lenel LPSP-6820GRMP**
LenelProx/HID Prox Switch Plate Reader, Wiegand and RS232 (simultaneous) output, 6 to 8 inch Read Range, 5-12 VDC [65 to 85 mA typical], Single Gang Box Mount, (color Gray)
- 1 Lenel Panel w/ 2220, Power Supply and Dist. Boards, and Batteries (10 readers)**
- 1 Altronix T2MK7F8D
Trove2 Enclosure, TM2 Backplane, EFLOW104NB, ACM8CB, VR6, PDS8CB
- 1 Altronix TMV2
Trove2 Backplane, Door Mount, Altronix, Mercury or HID VertX
- 2 Lenel LNL-1320-S3
Dual Reader Interface Module (Series 3 –Supports OSDP Readers) – 12/24 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays , RoHS, CE, C-Tick and UL294 certified
- 1 Lenel LNL-X2220
Intelligent Dual Reader Controller – powered by 12 or 24 VDC @ 500mA (w/o Rdr Power),, size (6" (152mm) W x 8" (203mm) L x 1" (25mm)H), 6 MB standard cardholder flash memory, 50,000 of event memory, maximum of 32 devices, On-board Ethernet, Dual Path capability, on-board two door control, OSDP Secu
- 2 Power Sonic PS1270
12V 7Ah Battery F1
- 1500 Windy City 4 Elem Comp Cable CMP Ylw Jkt (1000')**

Access Control Total

\$9,707.38

Card Readers-DPW Total

\$9,707.38

Electrical Costs from Foley

Security System

1 Labor Subcontract Work (Electrical)

cost for Foley electric to bring 120 to our access control panel, install conduit, and back boxes for cable

Security System Total

\$12,700.00

Electrical Costs from Foley Total

\$12,700.00

Project Subtotal:

\$32,773.40

	Items	Optional	Total
Total Installation Price:	\$32,773.40	\$0.00	\$32,773.40
Grand Total:	\$32,773.40	\$0.00	\$32,773.40

PROJECT SUMMARY

Prices do not include Sales or Use Tax unless specifically noted Standard Omni Technologies Terms & Conditions apply This quote is valid for 30 days

Acceptance of Proposal – By signing the Proposal, sending a Purchase Order, or giving approval to proceed with proposed work, Customer acknowledges that it has read, understands and agrees to the Terms & Conditions attached here to and incorporated hereto and incorporated herein Signing below of sending a Purchase Order shall constitute acceptance of the terms of this Proposal and attached Terms & Conditions.

Village of Windsor

By: _____

_____ **Date**

Name: _____

Title: _____



Contractor: Mike Ress - President, Omni Technologies, LLC

07/06/2020
Date

TERMS AND CONDITIONS

STANDARD TERMS AND CONDITIONS

- 1 **ACCEPTANCE.** Omni Technologies, LLC's Proposal ("Proposal") is not valid beyond thirty (30) days of issuance and is subject to change or withdrawal at any time by Omni Technologies, LLC ("Omni") without notice. If Customer signs the Proposal past thirty (30) days of issuance, Customer's signature on Proposal shall be considered an offer and Omni may, at its discretion, accept said Proposal by signing the Proposal or commencing the work ("Work") described in the Proposal. By signing Omni's Proposal, Customer agrees to accept all terms and conditions recited herein and as well as those stated in the Proposal. Any of Customer's terms and conditions in addition to or different from the Proposal and these Standard Terms and Conditions are objected to and shall have no effect.
- 2 **CONTRACT DOCUMENTS.** The Proposal, including any exhibits and attachments thereto, and these Standard Terms and Conditions (collectively, "Contract Documents") comprise the complete and final agreement ("Agreement") between Omni and Customer. The Agreement supersedes all prior negotiations, proposals, representations, commitments, understandings or agreements between the parties, whether written or oral, on the subject hereof.
- 3 **LIMITED WARRANTY.** The materials or equipment listed in the Proposal will be covered by the manufacturer's warranty only. Omni warrants that Work performed hereunder shall be free from defect and performed in accordance with the standards customarily utilized by organizations rendering the same or similar services under the same or similar circumstances. This includes labor to be warranted during business hours only (M-F, 7am-4pm, excluding holidays). Omni's warranty on its Work shall be limited to a period of one (1) year from the date of substantial completion of all Work or a designated portion thereof, or the date of use by the Customer, whichever is earlier. The Customer's exclusive remedy for defective work shall be that Omni will perform remedial work on any part of its Work which is found to be defective. Note that any remedial work performed under this warranty will not restart the warranty period. This warranty does not cover the following defects caused by abuse, misuse or negligence of or by the Customer; defects caused by "Force Majeure" events (as described below), and any malfunctions or defects experienced subsequent to being modified, repaired, serviced or altered in any way by any agency other than Omni, regardless of whether the other agency caused the malfunction or defect. Omni does not represent or warrant that the system may not be compromised or circumvented, that the system will prevent any loss by burglary, theft, fire, or otherwise, or that the system will provide the protection for which it was installed or intended.
- 4 **LIMITATION OF LIABILITY.** Customer agrees that Omni is not an insurer, that insurance, if any, shall be obtained by the Customer and that the payments provided for herein are based solely on the value of the services as set forth herein and are unrelated to the value of the Customer's property or the property of others located on the Customer's premises. Customer acknowledges that it is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from a failure to perform any of the obligations herein, including, but not limited to, installation, maintenance or monitoring service, or the failure of the system to properly operate with resulting loss to customer because of, among other things (i) the uncertain amount or value of Customer's property or the property of others kept on the premises which may be lost, stolen, destroyed, damaged, or otherwise affected by occurrences which the system or service is designed to detect or avert, (ii) the uncertainty of the response time of any police or fire department, should the police or fire department be dispatched as a result of a signal being received or an audible device sounding, (iii) the inability to ascertain what portion, if any, of any loss would be proximately caused by Omni's failure to perform or by its equipment to operate; and (iv) the nature of services provided varies on an individual project basis. In the event that Omni shall be found in breach of this Agreement or in the event of any other alleged claim with respect to the Work, the Customer agrees that Omni's total liability to Customer shall not exceed the compensation paid to Omni under this Agreement.
- 5 **LIMITATION OF WARRANTY.** EXCEPT AS AND ONLY TO THE EXTENT EXPRESSLY PROVIDED IN PARAGRAPH 3 OF THIS AGREEMENT, EQUIPMENT, PRODUCTS, MATERIALS AND SERVICES ARE PROVIDED "AS IS" AND

- OMNI DISCLAIMS ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. OMNI MAKES NO GUARANTEES OR WARRANTIES REGARDING PERFORMANCE OR SUITABILITY FOR YOUR PURPOSE AND OMNI MAKES NO GUARANTEES OR WARRANTIES THAT THE PRODUCTS OR SERVICES SUPPLIED WILL AVERT OR PREVENT OCCURRENCES OR CONSEQUENCES WHICH THE PRODUCT OR SERVICES IS DESIGNED TO DETECT OR AVERT. The Customer agrees that the sole and exclusive remedy available is limited to the warranties set forth herein, and the Customer agrees not to assert any other claim for any other damage arising out of this transaction, including, but not limited to, any incidental or consequential damages other than Omni's responsibility to provide replacement product, whether in contract, tort, negligence, strict liability, statutory or regulatory violation, or any other legal theory. The exclusive remedies available in these Standard Terms and Conditions are fair and reasonable.
6. **INDEMNIFICATION** If Customer uses any goods from Omni not in accordance with Omni's catalogs, specifications, manufacturer materials, instructions, or recommended installation or service procedures, Customer agrees to defend, indemnify and hold Omni harmless from and against any and all loss, costs, damage liability or expense, including without limitation costs of suit and attorneys' fees and expenses, arising out of or relating to or resulting in any way from such use.
 7. **FORCE MAJEURE** Omni shall not be responsible for damages or delays nor shall Omni be considered in default of its performance of its obligations hereunder, if damages, delays or performance of such obligations is prevented or delayed by circumstances outside of Omni's control, such as: delay in the production, delivery, supervision or installation of any of the labor, materials and equipment covered hereby if such delay shall be due to one or more of the following causes: fire, strike, labor dispute with workmen, flood and other acts of God, accident, delay in transportation, shortage of fuel, inability to obtain material, war, embargo, demand or requirement of the United States or any governmental or war activity, or any other cause whatsoever beyond the reasonable control of Omni. Time for performance of Omni's obligations hereunder shall be extended by the time period reasonably necessary to overcome the effects of such force majeure occurrences.
 8. **TIME FOR PERFORMANCE.** Any time for performance or milestone time or date given in the Contract Documents is approximate only. Omni will use reasonable efforts to perform within or by the time or date given, but makes no guaranty in respect of times or dates given. If Omni revises any time or date given, Omni will advise Customer of the approximate time or date as soon as reasonably practicable.
 9. **COOPERATION.** Customer agrees to cooperate fully with Omni in the provision of the Work, including, without limitation, timely payment, timely provision of requested information and timely access to Customer's property. Customer shall provide and pay for water, heat, and utilities consumed by Omni during performance of the Work hereunder. Customer is to prepare all Work areas so as to be acceptable for Omni's Work. Omni will not be called upon to start Work until sufficient areas are ready to ensure continued Work.
 10. **INFORMATION.** The Proposal was prepared solely based on the information supplied to Omni by the Customer. Omni has relied on the correctness, accuracy and completeness of the information provided by the Customer. Omni reserves the right to make any changes to the Proposal and/or the pricing of this Proposal if, at any time after you accept this Proposal, any information provided by the Customer proves to be incorrect, inaccurate or incomplete.
 11. **DISPUTE.** Customer's remedy must be asserted within one year from substantial completion of the work. Any action involving a dispute in this contract shall be brought in the state or federal district court located in Madison, Wisconsin.
 12. **DAMAGE OR LOSS; DELIVERY.** Delivery of materials or equipment not to be installed by Omni shall be F O B. at the manufacturer's factory, warehouse, or office selected by Omni. Delivery of materials or equipment agreed in the Proposal to be installed by Omni shall also be F O B. manufacturer's factory, unless stated otherwise in the Proposal. In case of equipment not to be installed by or under the supervision of Omni, Omni shall not be liable for damage or loss after delivery of such equipment to the point of shipment. In case of equipment to be installed by or under supervision of Omni, Omni shall not be liable for damage or loss after delivery by the carrier to the site of installation, if thereafter, pending installation or completion of installation or full performance by Omni, any such equipment is damaged or destroyed by any cause whatsoever, other than by the fault of Omni, the Customer shall promptly pay or reimburse Omni, in addition to or part from any and all other sums due or to become due, an amount equal to the damage or loss.
 13. **RETURN GOODS FOR CREDIT, EXCHANGE, OR REPAIR.** Return goods for credit, exchange, or repair cannot be accepted without prior authorization from Omni. Shipments returned without authorization will be refused and returned transportation charges collect. Materials returned in other than the condition specified on the return authorization will be credited on the basis of inspection. A restocking charge of 20% or \$20.00, whichever is greater, will apply to all stock material returned for credit. Credit for returned material will in no case be higher than the cost originally billed.
 14. **CLAIMS FOR SHORTAGE.** Each shipment shall be examined by the Customer immediately upon his receipt thereof and any claim for shortage or any other cause must be reported to Omni within 10 days after such receipt.

15. **ASBESTOS/HAZARDOUS MATERIALS** Customer and Omni agree that unless expressly agreed otherwise in this Agreement, including a budget line item, Omni's obligations hereunder do not include the removal or remediation of asbestos or any hazardous material and Omni shall have no obligation to remove asbestos or other hazardous materials encountered during the Work, which the obligation and cost of which shall be the sole responsibility of Customer. In the event Omni encounters asbestos or other hazardous material, Omni shall stop all Work immediately and shall notify Customer at once to determine the appropriate action. Any delay in completion of the Work caused by Omni's encounter with asbestos or other hazardous material and Customer's determination of appropriate action to correct the situation shall not constitute a default. Where a delay under this section will be for a material amount of time, as reasonably determined by Omni, the parties agree to meet in good faith to discuss an appropriate Change to the Work, including, as applicable, a change to the contract price and/or time for performance of Work.
16. **CONCEALED OR UNKNOWN CONDITIONS** If Company is delayed in the commencement, performance, or completion of its work by causes beyond its control and without its fault, including, but not limited to, inability to access the Customer's property, concealed or hidden conditions encountered at the premises (including the presence of Asbestos or other Hazardous Materials), a Force Majeure Event, failure by Customer to perform its obligations under this Agreement, or failure by Customer to cooperate with Omni in the timely completion of its work, Omni shall provide immediate verbal and written notice of such condition to the Customer. In the event that any of the foregoing causes an increase in the cost of performance of the Work or an increase in the time required for completion of the work, Company shall be entitled to the same. In such instances, Omni may suspend all work, pending Customer's approval of any request for additional compensation and/or time extension.
17. **SATISFACTORY PERFORMANCE; NON-COMPLIANT WORK.** Within fifteen (15) days of receipt of an invoice, Customer shall have the right to review the Work performed by Omni, for purposes of determining whether the Work is in compliance with the terms of this Agreement. Where Customer finds the Work performed by Omni does not comply with the terms of the Agreement, Customer shall provide Omni with a written notice of non-compliant Work within ten (10) days of its receipt of Omni's invoice. Omni shall provide to the Customer a plan to remediate the non-compliant Work within fifteen (15) days after receiving the Customer's notice of non-compliant Work. When the invoiced work has been completed in accordance with the Agreement, the Customer shall approve the invoice for payment.
18. **SUBSTANTIAL COMPLETION.** Warranties required by this Agreement shall commence on the date of "Substantial Completion" of the Work, which shall be the date in which Work or designated portion thereof is sufficiently complete in accordance with the Contract Documents so that the Customer can occupy or use the Work. Once there has been Substantial Completion of the Work, it shall be assumed that Omni has substantially completed its obligations under this Agreement and Omni should be paid all amounts due pursuant to the Agreement.
19. **DEFAULT; REMEDIES.** It shall be a default under this Agreement if any Party shall (a) fail to make any payment hereunder within ten (10) days of its due date, or (b) materially breach any other term of this Agreement and such term shall remain uncured for thirty (30) days after written notice from the Party not in default. In the event of a default by a Party, the non-defaulting Party may exercise any or all of the following remedies without the requirement of additional notice to the Party in default. (a) terminate this Agreement, (b) immediately stop performance of the Services, (c) charge default interest at the rate of eighteen percent (18%) per annum on any overdue payment from the due date of such payment until paid in full, and (d) exercise any other rights or remedies available at law or in equity.
20. **WAIVER** Waiver by one party hereto of breach of any provision of this Agreement by the other shall not operate or be construed as a continuing waiver. No provision of this agreement shall serve to void Omni's entitlement to payment for properly performed work or suitably stored materials or to require Omni to continue performance if timely payments are not made to Omni for suitably performed work or stored materials or to void Omni's right to file a lien or claim on its behalf in the event that any payment to Omni is not timely made.
21. **CHANGES, MODIFICATIONS OR AMENDMENTS** All changes, modifications or amendments to this Agreement must be in writing and signed by Omni and Customer. Omni's obligation to perform work for the Customer is strictly limited to the work outlined in the Proposal. The Parties expressly recognize, prior to final completion of the work performed hereunder, that there may be changes or modifications to the scope of the work, either at the request of Customer or at the suggestion of Omni. In the event that Customer or Omni requests or suggests a change or modification in the scope of the work, Omni and Customer must enter into a change order, meaning an executed written agreement between Omni and Customer detailing approved changes in the scope of the work and any corresponding additional compensation or additional time for performance.
22. **TAXES** All taxes, which may be applicable to the merchandise or sale thereof covered by the Proposal, will be billed on the invoices. Those agencies or businesses not paying sales tax should submit their exempt or resale number to preclude charges for such tax.
23. **TERMS OF PAYMENT** Omni requires a deposit be made, the deposit itself will include 40% of the total order, due at the time of equipment/material order. The deposit will be collected and held for the purpose of being applied to the final bill. Progress billing will apply throughout the project. Payment terms are net 30 days unless otherwise stated. It should

- be understood that progress billings will be made throughout the duration of the project. Billings will represent actual materials ordered and work completed to date. Title to equipment/materials does not pass from Omni until bill payment is received. Omni reserves the right, upon notification 30 days in advance of those accounts 90 days or more delinquent, Omni may remove from Customer's premises all equipment and material listed on the Proposal. Furthermore, Omni shall in no way be obligated to restore the premises to its original condition or redecorate same in the event system in part is removed as a result of Customer's default in payment. All labor charges, including those assessed for removal will be due from the Customer. Customer agrees to pay all costs and expenses of collection of any amounts due from Customer hereunder, including attorneys' fees or collection agency's fees, out-of-pocket expenses and Interest. Credit for return merchandise will be made as listed under return goods for credit, exchange or repair. Omni reserves the right to restrict the terms of payment or to require full payment prior to time of performance if, in Omni's exclusive opinion, the Customer's financial condition or other circumstances do not warrant shipment or installation on the terms originally proposed in this Agreement. All sums not paid when due shall bear an interest rate of 1.5% per month or the maximum legal rate permitted by law whichever is less, and all costs of collection, including a reasonable attorney's fee, shall be paid by Contractor.
24. **CLEAN UP** Omni will perform its own clean up and will not be liable for any cleanup work done by others. Furthermore, Customer agrees that no back charges will be issued and no deductions will be made except for Items clearly defined and agreed to in advance.
 25. **OVERTIME** It is contemplated that any installation or supervision labor and services proposed in this Agreement to be performed by Omni shall be performed during normal working hours, excluding holidays. If for any reason the Customer requests Omni furnish any such labor or services outside of such regular working hours, any overtime or other additional expense occasioned thereby shall be billed to and paid by the Customer as an extra.
 26. **TERMS OF SALE** All Omni proposals, all acceptances of Customer's orders, and all sales by Omni are expressly limited to, and expressly made conditional upon, the Customer's acceptance of and assent to the Standard Terms and Conditions as set forth herein, notwithstanding receipt of, or acknowledgment of, the Customer's order form or specifications containing additional or different provisions, or conflicting oral representations by any agent or employee of the Omni or the Customer. No waiver, change, or modification of any terms or conditions in the Proposal or document hereof shall be binding on Omni unless made in writing and signed by Omni's President, Mike Ress.
 27. **CONSENT AND RELEASE** Omni reserves the right to disclose for marketing or advertising purposes information respective to the Agreement without Customer's prior approval.
 28. **LAW** This Agreement and the rights and duties of the parties shall be governed and interpreted in accordance with the laws of the State of Wisconsin. Any court proceedings or litigation arising out of or pertaining to this Agreement shall be brought in the State of Wisconsin, Circuit Court of Dane County, or the Federal Court of the Western District of Wisconsin, only. The parties expressly submit to said jurisdiction and venue.
 29. **VALIDITY** If any term or provision of this Agreement shall to an extent be held by a court or other tribunal to be invalid, void or unenforceable, then that term or provision shall be inoperative and void insofar as it is in conflict with the law, but the remaining terms and provisions of this Agreement shall nevertheless continue in full force and effect and the rights and obligations of the parties shall be construed and enforced as if this Agreement did not contain the particular item or provision held to be invalid, void and unenforceable.
 30. **ASSIGNMENT** No assignment or transfer, in whole or in part, of this Agreement by the Customer shall be binding upon Omni without its prior written consent by Omni's President.
 31. **ENTIRE AGREEMENT** Customer acknowledges that it has read and understands the terms and conditions of this Agreement and agrees to be bound by them, that this Agreement constitutes the entire understanding between the parties and supersedes all prior or contemporaneous agreements, whether oral or written. This Agreement may not be modified or amended in any respect except by a written instrument that specifically states that it is intended as a modification or amendment of this Agreement. This modification or amendment instrument shall not be binding on Omni, unless signed by an Omni's President and an authorized agent of the Customer.

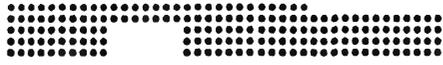


Exhibit C

July 23, 2020

DOOR ACCESS AND CCTV FOR POLICE AND PUBLIC WORKS FACILITIES Village of Windsor

Attention:

Davis R Clark

Director of Public Works

Village of Windsor

4084 Mueller Rd. DeForest, WI 53532

CEC is please to

Provide our Genetec Access control & Video surveillance solutions for theVillage of Windsor Securty RFP. CEC will leverage our past successes to provide a complete and scalable solution to meet the current and future needs. CEC will strive to exceed the customer's expectations and deliver a turnkey solution. All information provided is current and accurate to the best of my knowledge.

Sincerely,

Jeff Concoran | Business Development Executive

Communications Engineering Company (CEC)

2902 Dairy Dr | Madison, WI 53718 |

Cell 608-215-0395

Office 608.282.7715, xt. 4052

www.cecinfo.com

New Business Development Executive



Project Deliverables

DOOR ACCESS AND CCTV FOR POLICE AND PUBLIC WORKS FACILITIES Village of Windsor

Implementation Plan –

CEC has provided an implementation plan with this RFP. The systems detailed meet and/or exceed all requirements requested.

End-User Training –

CEC has provided an allowance for staff training and orientation included within the investment detailed.

Service Agreement –

A complete one year parts and labor comprehensive warranty is included with this proposal.

Investment Summary –

Access Control CCTV Base Project Price: \$ 73,904.83

Options:

Credential Option - Card Format \$337.00

Credential Option - Keyfob Format \$ 434.00

CEC Offices

Corporate Office

405 Boyson Road, Hiawatha, IA 52233

Phone: 319-294-9000

Green Bay Office

2260 Salscheider Ct, Green Bay, WI 54313

Phone: 920-434-9082

Madison Office

4009 Felland Road, Suite 106, Madison, WI 53718

Phone: 608-282-7715

Iowa City Office

1630 Willow Creek Drive, Iowa City, IA 52246

Phone: 319-338-1281

Davenport Office

6230 North Brady Street, Davenport, IA 52806

Phone: 563-386-2412

Des Moines Office

2701 SE Convenience Blvd, Suite 6, Ankeny, IA 50021

Phone: 515-289-3707

Dubuque Office

1075 Cedar Cross Road, Suite 4, Dubuque, IA 52003

Phone: 563-556-0772

Submittal Requirements –

User Training

Training Approach –

Throughout the years, it has been the experience of CEC that training is the one element of project implementation which has the greatest effect on a user's ability to fully utilize and enjoy using a provided system.

For this project, CEC would divide the training in the following sections:

- **System User Training** – System user training is designed to provide the system users with the ability to utilize all of the system “user” functions. This training typically does not include deep administration types of functions only required to make system changes. At the conclusion of this training session users will be able to navigate the system software, and perform other functions such viewing individual cameras or groups of cameras as well as locking and unlocking doors. Additionally, system users are typically training in adding new cardholders or disabling active cards. CEC would provide one 2 hour sessions once the system is substantially implemented.
- **System Administrators Training** – This training is for a limited number of staff selected by the City and in addition to the information provided in “System User Training”, provides the deepest knowledge into the operation and configuration of this system. Examples of items covered in this training would include changing schedules, camera recording options, creating custom reports and creating new system users. CEC would provide one 4 hour sessions once the system is substantially implemented.

In addition to the training listed above, CEC can provide refresher training in the future as new software features are released. The software manufacturer also offers regional user training which can be purchased through CEC.



CEC PMO 8-STEP PROCESS

Objective: complete the project on or under budget, on or ahead of schedule, and meet or exceed the customer's requirements/expectations.

1. Project Notification*

- ❑ **Contact customer**
 - ❑ Thank you for your order
 - ❑ Establish communications preference (*electronic, face-to-face meetings, phone*) frequency (*daily, weekly*)
- ❑ **Receive & accept-or-reject project information**
 - ❑ Work order (**required**)
 - ❑ SOW Responsibilities are clearly defined and complete (**required**)
 - ❑ Drawings/prints and diagrams (**required**)
 - ❑ Other, proposal, contract, bid specs, submittals (*if applicable*)
- ❑ **Create job file**

Note: must have all "required" information to proceed to next step, actively pursue missing information. Escalation to Management may be necessary for time sensitive projects.

2. Project Information Review (*internally*)*

- ❑ **Formal review, (Key personnel to consider: PS and/or PC, Project Lead, Sales, Engineer)**
 - ❑ Review all information and address all questions and unknowns (*design, functionality, SOW, deployment, etc.*)
 - ❑ Take notes and store in project file

3. Project Planning*

- ❑ **Schedule | Gantt chart**
 - ❑ Break project down by tasks/milestones
 - ❑ Create a Gantt chart with time lines
 - ❑ Risk management, list potential problems, impact and solutions
- ❑ **Coordinate resources**
 - ❑ Coordinate staffing, test equipment, and specialty tools

4. Project Review With Customer (*invite design team*)*

- ❑ **Customer review (*on-site if applicable*)**
 - ❑ Review system functionality
 - ❑ Review schedule/plan
 - ❑ Review special on-site requirements (*security, safety, work hours, cut-over hours*)
 - ❑ Possible site walk-through
 - ❑ Take notes and store in project file
- ❑ **Communications**

- Review method for project status updates and customer contact information
- Post customer review**
 - Coordinate timelines with equipment order dates
 - Make adjustments (*if needed*) per customer review | update project team with any adjustments

5. Project Kick Off Meeting*

- Schedule off-site and/or on-site**
 - Review project plan with staff (*solicit feedback*)
 - Share/distribute all necessary project information (*job file, prints*)
- On-site**
 - Introduce staff
 - Project walkthrough

6. Executing Project Plan (*communication is critical*)*

- Carryout project plan**
 - Follow daily work safe practices and requirements
 - Overcome obstacles quickly, decisive and thorough
 - Communicate changes to SOW
 - Document progress (*project status updates*)
- Bringing project to closure**
 - Reduce staff (*if necessary*), keep a good closer on site
 - Full system testing
 - Create and complete a final punch list.
 - Complete documentation
 - Review system, punch list items, and complete documentation

7. Closing The Project*

- On-site walkthrough with customer
- Submit documentation
- Customer completion signature
- Encourage customer feedback on transactional survey
- Fulfill project in CRM

8. Post Project Meetings (*ASAP*)*

- Conduct a post project meeting internally, review project file (pre-sales design team and post-sales deployment team, key individuals, and management (*if applicable*))
- Suggest amendments to any processes, bid books, procedures as a result of meetings to Management (*any changes must be clearly and unanimously agreed upon, not isolated to this specific project*)

**The PMO will need to evaluate the level of involvement for each step in the process. No step should be skipped but each step should be evaluated for the customer's desired expectation.*

A system that grows with your organization

Omnicast lets you grow your system over time, ensuring you're never locked into a proprietary solution. The flexible and scalable architecture allows you to add devices and technologies from a variety of manufacturers. The system supports an unrestricted number of workstations and lets you interconnect as many sites as you need.



Deploy on your own terms

When you choose Omnicast, you have options for owning and deploying on your own terms. You can deploy a fully on-premises system, using your existing infrastructure, or our secure ready-to-deploy infrastructure solutions.

You can also opt for a hybrid video management system that combines Stratocast™ cloud-based systems federated into your on-premises Omnicast system. Our Cloud Archives service ensures your video evidence is stored in a secure, off-site location.

Security that revolves around you

From single-building installations to complex multi-site deployments, Synergis is engineered to handle the needs of growing organizations. From managing cardholders and visitors, printing badges, and running investigations, Synergis will meet your everyday needs. Built-in failover options let you go about your day-to-day operations uninterrupted and with the confidence of knowing that your people and assets are protected during critical situations.



Designed to scale

Whether you need to secure a multi-site facility or a small location, Synergis has the flexibility needed to adapt to your security environment.

All your needs in one

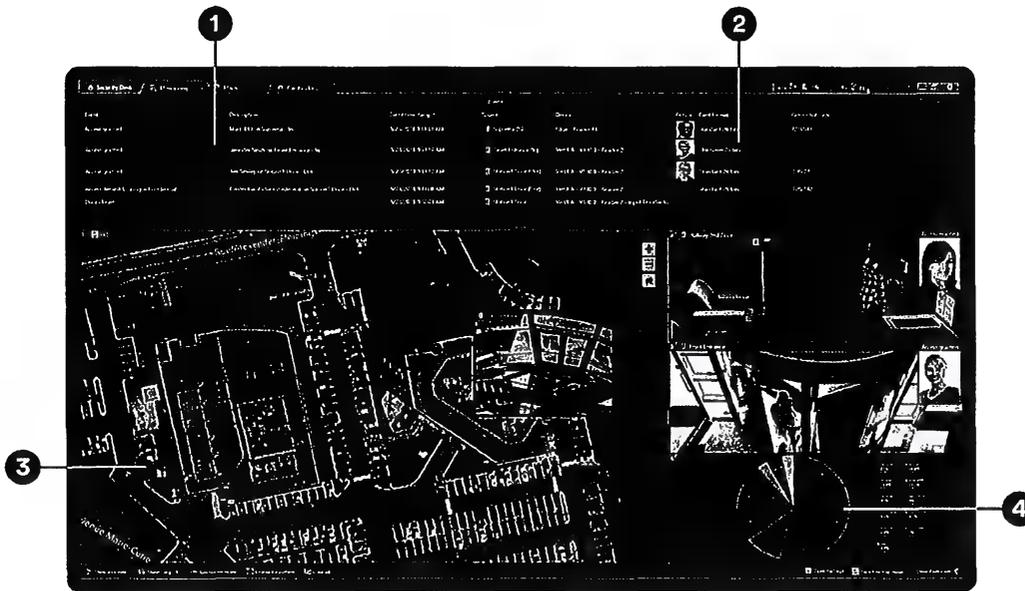
Get a full-featured solution with embedded badge design, cardholder and visitor management, advanced visual reporting, and more.

Connect anywhere, any time

No matter their location, personnel can lock or unlock doors, review access control events, and change threat levels through a suite of mobile and web apps.

Start your day with confidence

As part of the Security Center unified platform, Synergis allows you to heighten efficiency and security by unifying your access control system with other security and business systems. Operators will have the tools to make informed and timely security and operation decisions with a unified approach to your security. Move away from independent systems that were never designed to work together and take advantage of a unified view of all your security information.



1 Multi-task view

Keep multiple tasks open at the same time, allowing operators to see and do more. Monitor video, search archives, and pull reports, all at the same time.

2 Cardholder video verification

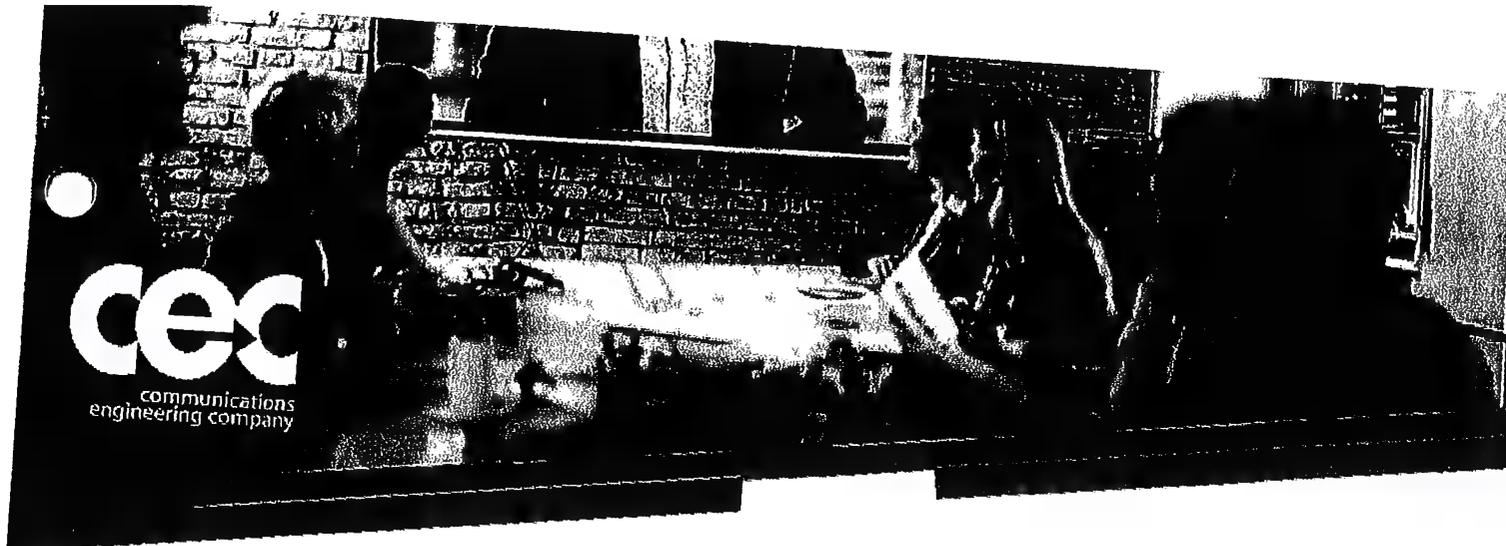
Verify cardholder pictures against live or recorded video associated to access control events for every door within any monitoring or reporting task.

3 Dynamic interactive maps

Efficiently monitor and manage all your sites with interactive maps that provide a dynamic view of all security devices, alarms, and system statuses.

4 Visual reporting

Capture timely insights into your day-to-day operations and view the flow of people within your premises without the need for heavy spreadsheets.



Proposal

**DOOR ACCESS AND CCTV FOR POLICE AND PUBLIC
WORKS FACILITIES Village of Windsor**

Quote # 023654
Version 1

Prepared for:

Village of Windsor

Prepared by:

Jeff Corcoran



CEC Overview

Thank you for the opportunity to offer CEC services to Village of Windsor Police Department and New Department of Public Works Building. We understand the importance of having access to the best technologies available to solve your business challenges. CEC partners with leading industry manufacturers to give you choices on *the right technology* solutions for your business. The expertise of our people, the high-quality products and services we deliver, and the experience that our customers have with each interaction is what makes our partnerships great.

Our Company | Over the years, CEC has evolved and advanced with technology and industry changes, transforming from a local radio shop to a nationally recognized systems integrator. With offices in the Midwest, our teams work with local and national customers to custom design, implement and service technology solutions.

We differentiate ourselves from competitors in the importance given to understanding each customer's unique needs, the partnership created through discovery and our ability to deliver a complete technology solution. Staying ahead of emerging technologies isn't about simply knowing which systems are best. At the core, it's about having *the right people* with the expertise to implement and support them - CEC does that like no other organization.

Our Mission | To create world class technology experiences that improve the lives of our people and partners.

New! Managed Systems Program | Managing the complex technology systems throughout your organization can be a costly distraction from you running your core business. CEC's Managed Systems Program (MSP) packages the latest technology into an affordable monthly usage payment. With CEC's MSP, customers get installation of the system with end user training for the life of the system. You'll never worry about downtime because CEC maintains the system throughout the term including, software upgrades, programming changes, repairs, and an annual PM check to assure the system is performing optimally. At the end of the term, you will have the option to upgrade to the latest solution.

We stay ahead of technology so you don't have to.

At CEC, *The Experience Matters*. The expertise of our people, and the experience that our customers have with each interaction, is what makes our client partnerships great.

System Summary

Village of Windsor

- Police Department - 6770 Depot Street, Windsor, WI
- New Public Works Building - 4160 County Highway V, DeForest, WI
- CEC would like to thank you for the opportunity to provide a cost for a Genetec Security Center system

as described in this proposal. Genetec offers the unique ability to view and manage IP cameras and access control system through an integrated system using the same intuitive software and a graphical user experience.

- CEC will be providing and installing the access control and video surveillance systems for the Police Department Remodel and the New Public Works Building based on our understanding of the plans and specs (PD - Project # (H1849) 18097 - Dated June 12, 2020; DPW - Project # (H1822) 18029 - Dated June 12, 2020) provided to CEC at the time of this proposal.
- This proposal includes unified Genetec Security Center systems for each location. In the event that one unified system is requested to include both locations, a revised proposal will be provided.
 - **Windsor Police Department Remodel:**
 - Head-End equipment for camera and access control systems to be installed in Equipment 109
 - Server/archiver, software, licensing
 - Monitor for video surveillance
 - Access control enclosure
 - Video Surveillance:
 - Exterior IP cameras:
 - Southeast exterior corner of Existing Mech/Elec Room NIC - (1) quantity multi-directional corner mount camera
 - Southwest exterior corner of Vestibule 100 - (1) quantity multi-directional corner mount camera
 - West exterior wall of Existing DPW-2 Satellite Warehouse EX01 - (1) quantity 180 degree wall mount camera
 - **Please note:** In a few locations, (2) quantity cameras are shown on the plans; however, a multi-directional camera is proposed for each location to minimize the quantity of cameras included in this proposal. In the event that the quantity of cameras depicted on the plans is required, a revised proposal will be provided.
 - Interior IP cameras:
 - Existing DPW-2 Satellite Warehouse EX01 - (1) quantity fixed dome ceiling mount camera
 - Vestibule 100 - (1) quantity fixed dome ceiling mount camera
 - Access Control Doors:
 - Exterior door to Vestibule 100 - Single access control door single reader
 - Reception 101 to Conference Room 102 - Single access control door single reader
 - Reception 101 to Office 103 - Single access control door double reader
 - Conference Room 102 to Existing DPW-2 Satellite Warehouse EX01 - Single access control door double reader
 - Office 103 to Existing DPW-2 Satellite Warehouse EX01 - Single access control door double reader
 - Equipment 109 to Existing DPW-2 Satellite Warehouse EX01 - Single access control door single reader
 - Equipment 109 to Secure Storage 110 - Single access control door single reader



- Copy/Print 111 to Hallway 112 - Single access control door double reader
- Copy/Print 111 to Existing DPW-2 Satellite Warehouse EX01 - Single access control door single reader
- West exterior door to Existing DPW-2 Satellite Warehouse EX01 - Single access control door single reader
- Please note:** This proposal only includes access control devices for the doors indicated on the provided plans; however, the proposed access control system is capable of expansion to include additional devices if requested.
- **Windsor New Public Works Building:**
 - Head-End equipment for camera and access control systems to be installed in Mechanical 106
 - Server/archiver, software, licensing
 - Monitor for video surveillance
 - Access control enclosure
 - Video Surveillance:
 - Exterior IP cameras:
 - Northwest exterior corner of Conditioned Storage 113 - (1) quantity multi-directional corner mount camera
 - Northeast exterior corner of Conditioned Storage 113 - (1) quantity multi-directional corner mount camera
 - West wall of Conditioned Storage 113 - (1) quantity 180 degree wall mount camera
 - Southeast exterior corner of Conference 101 - (1) quantity multi-directional corner mount camera
 - Southwest exterior corner of Mech 106 - (1) quantity multi-directional corner mount camera
 - Please note:** In a few locations, (2) quantity cameras are shown on the plans; however, a multi-directional camera is proposed for each location to minimize the quantity of cameras included in this proposal. In the event that the quantity of cameras depicted on the plans is required, a revised proposal will be provided.
 - Access Control Doors:
 - West exterior door to stairway area near Mech 106 - Single access control door single reader
 - Stairway area door near Mech 106 to Passage 100 - Single access control door single reader
 - Passage 100 to Entry 107 - Single access control door single reader
 - North exterior door to Entry 107 - Single access control door single reader
 - East exterior door to Entry 107 - Single access control door single reader
 - Please note:** This proposal only includes access control devices for the doors indicated on the provided plans; however, the proposed access control system is capable of expansion to include additional devices if requested.
- Access credential options included in proposal - (50) for each location as credentials are available in quantities of (100):
 - (100) Access cards



□ (100) Access keyfobs

Work of Other Sections:

1. (Computer CPU and telephone network equipment by the Owner's vendor;)
2. (Data cabling by the Owner's vendor;)
3. (Data rack and power for rack by Owner's vendor.)

Electric door strikes or latch releases(24 volt) by the General Contractor.

System Implementation

The following scope of work defines the specific tasks and responsibilities required of each party to successfully complete the above referenced project. It also identifies specific conditions and clarifications upon which this proposal is derived.

CEC Responsibilities

- Provide and install system equipment and cable as itemized in proposal
- Terminate and test this system
- Complete final focus and programming of cameras
- Setup and install the proposed server
- Provide basic submittal documentation, O&M, and as-built wiring diagram
- Provide (1) year warranty on labor and materials after substantial completion
- Provide training sessions for each building at the conclusion of this project per spec:
 - (4) hours of initial owner training
 - (2) hours of follow-up owner training on second visit

Customer/Electrical Trade Responsibilities

- Provide rack for server as required
- Provide lift as required
- Provide warranty on ballasts for all fluorescent and HID lighting fixtures as specified
- Provide all POE LAN/WAN connections and network functionality as required for system operation and programming
- Provide CAD of facility layout for documentation of system layout
- Provide ready access for CEC staff
- Provide and install 120vac, conduit, raceway & back boxes as required

Conditions & Clarifications



- **NOTICE: All work performed by CEC MUST be scheduled through our Project Management Office (PMO), allowing adequate lead time for equipment delivery and scheduling of workforce. Upon project award our PMO will contact you to confirm project timelines and availability of resources. Standard lead time for labor services is 4 to 6 weeks from confirmation.**
- Delays incurred by CEC employees and their subcontractors due to escorts, clearances, inability to enter work space, and other factors beyond our control will be invoiced at our current labor rates.
- Any changes to this proposal will be communicated and approved in writing by an authorized Customer representative prior to commencing work.
- This quotation assumes a standard installation schedule. Any expedited deliveries or installation schedules are not included, unless specifically identified, and will incur additional charges.
- All CEC labor is to be performed during Shift Differential CEC business hours (excluding holidays) on a Shift Differential basis unless otherwise specified. Customer is to inform CEC prior project start up, of any times when work cannot be performed.
- Please note that this is a preliminary count of the devices represented on the supplied plans and may not include devices in the event that they are not included on the plans. An additional proposal will be presented if quantities (or applicable documentation) are provided to CEC for these devices.
- Please note that in the event existing devices indicated to be *Existing to Remain*, *Existing to be Reinstalled*, etc are removed during demolition and are no longer available for inclusion in the system, a proposal will be provided for the replacement of these devices.
- **This proposal reflects a single phase project with no demolition included. If the work is to be delivered in multiple phases, the customer will incur additional charges.**
- This proposal does not include equipment or services not listed or described in this proposal.
- Equipment items included in this proposal are based on the current model as detailed in the equipment list or in the project submittal. Changes due to discontinuation of product by the manufacturer may be subject to a change in project price.



Police Department - Hardware and Software		Qty
	Server, Software, and Licensing.	
SV-2011E-R4-16T-4-236	Streamvault 2000E Appliance - 1U 4-Bay Streamvault Appliance 12TB (1) Xeon E-2236 16GB RAM (2) 240GB M.2 SSD (4) 4TB SATA HDD (2) 1GbE RJ45 Ports (2) 350W PSU Windows Server 2019, Supports Data RAID 0, 1, 5, 6, 10, 5YR NBD KYHD Warranty	1
SV-ACC-SRV-RAID5-CONFIG	Streamvault Configure Archive Drives as RAID 5	1
GSC-5 9	Software Version	1
GSC-BASE-5 9	Genetec Security Center (GSC) Base Package - Version 5 9	1
GSC-Om-S	GSC Omnicast Standard Package	1
GSC-Om-S-1C	1 camera connection	5
GSC-Sy-S	GSC Synergis Standard Package	1
ADV-STANDARD-1Y	Genetec Advantage Flat Rate for 1 Omnicast or Synergis Standard system 1 year	1
ADV-STANDARD-U-1Y	Genetec Advantage Flat Rate for 1 Unified 1 Omnicast or Synergis Standard system 1 year	1
0E-27LED2	27" LED Monitor VGA HDMI Bnc	1
1186-004	Axis T8705 Video Decoder	1
POS1002	LEVELONE POS-1002 POE SPLITTER	1
E2-HDSEM-M-01	3 28' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	1
	Access Control System	
	Head-End Equipment.	
SY-CLOUDLINK	Synergis Cloud Link with 2GB of RAM, 16GB Flash, image installed with Synergis access control firmware, four RS-485 ports, PoE	1
SY-LP1502	Intelligent System Controller	1
SY-MR52-S3	Mercury MR52 2-reader interface module Series 3 (8 inputs, 6 relays, PCB only, software connections included)	6
TROVE2M2	TROVE2 & MERCURY BACKPLANE	1
TMV2	MERCURY/VERTX DOOR BACKPLANE F	1
EFLOW6NB	12VDC or 24VDC @ 6 amp BOARD	1
GB1	Bracket For Genetec Cloud Link	1
12-8	12V 8AH AGM SLA Duracell	2
LPD	LOW POWER DISCONNECT MODULE	1
	Access Control Readers:	
920PTNNEK0000	RDR, RP40, MULTICLASS, SE E, LF STD, HF STD/SIO/SEOS, WIEG, PIG, BLK, STD-1, LED RED, FLSH GRN, BZR ON, CSN 32-BIT MSB, IPM OFF	14
	Card Access Field Devices	



Police Department - Hardware and Software		Qty
195-12-W	3/4 DUAL REED IN WHITE	10
DS160	PIR REQUEST TO EXIT SENSOR WITH SOUNDER GRAY	10
TP160	TRIM PLATE FOR DS150/DS160	10
Video Surveillance System		
Interior Cameras and Accessories:		
01591-001	AXIS P3245-V - Fixed dome with support for Forensi	2
AT1603-BU	CAT 6 STR VIP 3FT BU	4
MISC	Graybar - (2) CJ688TGBL & CBX1EI-A	2
Exterior Cameras and Accessories:		
01504-001	Axis P3717-PLE Network Camera	2
01513-001	Axis T94N01D Pendant Ki	2
5507-641	AXIS T91H61 Wall Mount	2
5017-641	Corner Bracket	2
1048-001	Axis P3807-PVE Network Camera	1
5801-641	Axis T8061 Eth. Surge Protector	3
5700-331	Shielded outdoor network cable 5 meter	3
AT1603-BU	CAT 6 STR VIP 3FT BU	3
MISC	Graybar - (2) CJ688TGBL & CBX1EI-A	3
Documentation, Cable, and Consumable Items:		
Submittal Set-Basic	Electronic Submittal Set	1
O&M	O&M Manuals	1
As-Built Docs	Project As-Built Documentation	1
AC251822BYE1000	ACCESS CNTRL CBL PLEN JKT	3500
254246EZBL1000	4P 23G SLD CAT 6 PLENUM	1500
MISC	Consumables	1
Subtotal:		\$28,000.84



Public Works - Hardware and Software		Qty
	Server, Software, and Licencing:	
SV-2011E-R4-24T-8-236	Streamvault 2000E Appliance - 1U 4-Bay Streamvault Appliance 24TB (1) Xeon E-2236 16GB RAM (2) 240GB M.2 SSD (3) 8TB SATA HDD (2) 1GbE RJ45 Ports (2) 350W PSU Windows Server 2019, Supports Data RAID 0, 1, 5, 6, 10, 5YR NBD KYHD Warranty	1
SV-ACC-SRV-RAID5-CONFIG	Streamvault Configure Archive Drives as RAID 5	1
GSC-5 9	Software Version	1
GSC-BASE-5 9	Genetec Security Center (GSC) Base Package - Version 5 9	1
GSC-Om-S	GSC Omnicast Standard Package which includes: Archiving support, Media Router, Audio, Camera Sequences, Camera Dewarping, Time Zone, Edge recording, trickling and archive transfer, Keyboard and Joystick Support, Max. 50 cameras, Max. 5 clients, Max. 1	1
GSC-Om-S-1C	1 camera connection	5
GSC-Sy-S	GSC Synergis Standard Package which includes 1 Access Manager Max 64 readers, Max. 1 Access Manager, Max. 5 clients, Badge Designer.	1
ADV-STANDARD-1Y	Genetec Advantage Flat Rate for 1 Omnicast or Synergis Standard system 1 year	1
ADV-STANDARD U-1Y	Genetec Advantage Flat Rate for 1 Unified 1 Omnicast or Synergis Standard system 1 year	1
0E-27LED2	27" LED Monitor VGA HDMI Bnc	1
01186-004	Axis T8705 Video Decoder	1
POS1002	LEVELONE POS-1002 POE SPLITTER	1
E2-HDSEM-M-01	3.28' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	1
	Access Control System	
	Head-End Equipment	
SY-CLOUDLINK	Synergis Cloud Link with 2GB of RAM, 16GB Flash, image installed with Synergis access control firmware, four RS-485 ports, PoE	1
SY-LP1502	Intelligent System Controller	1
SY-MR52-S3	Mercury MR52 2-reader interface module Series 3 (8 inputs, 6 relays, PCB only, software connections included)	2
TROVE2M2	TROVE2 & MERCURY BACKPLANE	1
EFLOW6NB	12VDC or 24VDC @ 6 amp BOARD	1
GB1	Bracket For Genetec Cloud Link	1
12-8	12V 8AH AGM SLA Duracell	2
LPD	LOW POWER DISCONNECT MODULE	1
	Access Control Readers:	
120PTNNEK0000	RDR, RP40, MULTICLASS, SE E, LF STD, HF STD/SIO/SEOS, WIEG, PIG, BLK, STD-1, LED RED, FLSH GRN, BZR ON, CSN 32-BIT MSB, IPM OFF	5



Public Works - Hardware and Software		Qty
Card Access Field Devices:		
195-12-W	3/4 DUAL REED IN WHITE	5
DS160	PIR REQUEST TO EXIT SENSOR WITH SOUNDER GRAY	5
TP160	TRIM PLATE FOR DS150/DS160	5
Video Surveillance System		
Exterior Cameras and Accessories:		
01504-001	Axis P3717-PLE Network Camera	4
01513-001	Axis T94N01D Pendant Kit	4
5507-641	AXIS T91H61 Wall Mount	4
5017-641	Corner Bracket	4
01048-001	Axis P3807-PVE Network Camera	1
5801-641	Axis T8061 Eth. Surge Protector	5
5700-331	Shielded outdoor network cable 5 meter	5
T1603-BU	CAT 6 STR VIP 3FT BU	5
MISC	Graybar - (2) CJ688TGBL & CBX1EI-A	5
Documentation, Cable, and Consumable Items:		
Submittal Set-Basic	Electronic Submittal Set	1
O&M	O&M Manuals	1
As-Built Docs	Project As-Built Documentation	1
AC251822BYE1000	ACCESS CNTRL CBL PLEN JKT	1500
254246EZBL1000	4P 23G SLD CAT 6 PLENUM	1500
MISC	Consumables	1
Subtotal:		\$24,433.68

* Optional

Credential Option - Card Format		Qty
3000PGGMN	ICLASS 2K/2 SE, PROG, F-GLOSS, B-GLOSS, MATCH, NO SLOT	100
* Optional Subtotal:		\$337.00



* Optional

Credential Option - Keyfob Format		Qty
3250PNNMN	ICLASS SE KEYFOB 2K/2, PROG ICLASS, BLACK W/BLOCK HID, MATCH ICLASS #	100
* Optional Subtotal:		\$434.00

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DOOR ACCESS AND CCTV FOR POLICE AND PUBLIC WORKS FACILITIES

Village of Windsor



Prepared by:
Communications Engineering Company
 Jeff Corcoran
 6082827715
 Fax (920) 434-9446
 jcorcoran@cecinfo.com

Prepared for:
Village of Windsor

 4084 Mueller Rd.
 Village of Windsor, WI 53532
 Davis Clark
 608-888-0066 Ext122
 davis@windsorwi.gov

Quote Information:
Quote #: 023654

 Version: 1
 Delivery Date: 07/23/2020
 Expiration Date: 08/30/2020

Quote Summary		Amount
Police Department - Hardware and Software		\$28,000.84
Police Department - Installation Services		\$13,089.89
Public Works - Hardware and Software		\$24,433.68
Public Works - Installation Services		\$6,819.94
	Proposal Subtotal:	\$72,344.35
	Shipping:	\$1,560.48
	Estimated Sales Tax:	\$0.00
	Total:	\$73,904.83

*Optional Expenses		One-Time
Credential Option - Card Format		\$337.00
Credential Option - Keyfob Format		\$434.00
	Optional Subtotal:	\$771.00

A deposit of 40% is required at the time of purchase for all orders over \$10,000. Progress payments for material delivered and labor expended will be invoiced monthly. Invoice terms are NET 30 with approved credit. The deposit will apply to the final bill.

This Proposal for sale of equipment or performance of services by CEC is subject to, and expressly conditioned upon CEC Standard Terms and Conditions. (<http://www.cecinfo.com/terms>) CEC Standard Terms and Conditions cannot be waived or altered without the express written consent of CEC Corporate Officer. By signing this Proposal, Customer expressly agrees to be bound by the terms of this Proposal and the CEC Standard Terms and Conditions.

Information contained in this proposal, including part numbers, installation details, pricing information, and engineering drawings shall be considered Proprietary and Confidential, and shall not be duplicated or shared with persons other than the intended recipient(s) referenced above.



Communications Engineering Company

Village of Windsor

Signature: *Jeff Corcoran*
 Name: Jeff Corcoran
 Title: Account Executive
 Date: 07/23/2020

Signature: _____
 Name: Davis Clark
 Date: _____

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Protection  Technologies

Proposal

PURCHASER	Village of Windsor	PROJECT	Windsor Police Department
	4048 Mueller Road		
	DeForest, WI 53532		
PROPOSAL	A11273	DATE	6-30-2020
		SYSTEMS	Security
			PAGE 1 OF 5

Protection Technologies, Inc., is pleased to provide this price quotation to furnish materials and technical labor for the Access Control and Video Surveillance Systems for the Windsor Police Department. This proposal is based on the project specifications and drawings prepared by Dimension IV dated 6-12-2020. This proposal includes the wireless receiver for the overhead door and 25 wireless transmitters. This system supports interview room audio/video recording as an option.

Specifically, this proposal includes the following materials and labor:

- QTY ITEM Access Control
- 1 PTI Open Options DNA-110 Server Software License, 1 client, 10 Controllers, for installation on an Owner furnished PC or server running a currently supported version of MS Windows
 - 1 PTI VC-4230 System Enclosure with Locking Door and Fan Kit
 - 2 PTI LSP FPO150 150W Power Supply Module, 12A/12V or 6A/24V
 - 2 PTI LSP C8P 8 Relay Lock Control Module
 - 3 PTI FS121280-F3 12V 18AH Battery
 - 1 PTI Mercury SSP-D2 Intelligent System Controller with Dual Reader Interface
 - 7 PTI Mercury RSC-2 Dual Reader Interface
 - 14 PTI SP-6820-GR-MR Single Gang Reader gray
 - 50 PTI KT-AWID-G-0 AWID Proximity Key Tag
 - 1 PTI Linear APCC0727-WOR Receiver, Wiegand output
 - 25 PTI Linear MDT-2B Transmitter, 3 channel
 - 10 PTI HES 2005M3 Smart-Pack III strike power limiter
 - 1 PTI Access Control Reader and Control Cable, plenum rated
 - 1 PTI Subcontracted electrical labor for cable installation by Foley Electric
 - 1 Protection Technologies, Inc., labor for system engineering, 6 sets shop drawings, system programming, panel connections, field device installation, system testing with documentation, three sets record drawings with operation manuals, owner instruction, one (1) year standard parts and labor warranty

- QTY ITEM Video Surveillance
- 1 PTI Video Insight VI NVR-R-1-1-8TB Dell R230 1U Rack Server, 8TB Storage, with VMS Software pre-installed, for installation in Owner's data rack
 - 1 PTI 122-2579 1U Rail Kit for Dell R230, R330
 - 1 Dell 27" Video Monitor
 - 1 PTI Dell Wireless Keyboard and Mouse
 - 1 PTI ITL 560993 16 Port Gigabit PoE+ Switch 220W for installation in Owner's data rack
 - 2 PTI WV-S3131L 1080P Mini-Dome Camera, 2.8mm, IR
 - 5 PTI WV-S1531LN 1080P Outdoor Bullet Camera, 2.8-10mm Motorized, IR
 - 1 PTI Connectors and Patch Cables
 - 1 PTI CAT6E Cable, plenum rated
 - 1 PTI PTI Subcontracted electrical labor for cable installation by Foley Electric
 - 1 Protection Technologies, Inc., labor for system engineering, 6 sets shop drawings, system programming, panel connections, field device installation, system testing with documentation, three sets record drawings with operation manuals, owner instruction, one (1) year standard parts and labor warranty

Proposal

PURCHASER	Village of Windsor	PROJECT	Windsor Police Department
	4048 Mueller Road		
	DeForest, WI 53532		
PROPOSAL	A11273	DATE	6-30-2020
		SYSTEMS	Security
			PAGE 2 OF 5

This work includes:

1. Division 26 and 27 work.
2. Conduits and cables
3. J-Hook pathways.
4. Field device installation.
5. Sleeves
6. Power connections to security panels.
7. Security system equipment, DVR & cabling to cameras by security contractor including complete raceway system.

Notes:

1. Electrical power, conduit, cable (unless included above), back panels and enclosure mounting, standard boxes, are by our Electrical Contractor and included.
2. 24VDC Electric Strike and installation are by the GC
3. This proposal includes freight and delivery.
4. Labor and any Warranty service are provided during PTI business hours. After-Hours Labor and Emergency Service is available at additional charge.
5. **WI tax NOT included.**

Protection Technologies, Inc , proposes to furnish the above, SUBJECT TO THE TERMS AND CONDITIONS APPEARING HERE AND ON THE ATTACHED PAGES, for the sum of \$ 40,724.00 Forty Thousand Seven Hundred Twenty-Four Dollars
 Credit Card Payments Accepted with additional 3% for processing fee.

Payment to be made as follows progress payments, 2% 10, net 30 days no retainage
 THIS PROPOSAL DOES NOT INCLUDE INSTALLATION, INSTALLATION MATERIAL OR ANY LABOR OR SERVICES UNLESS SPECIFIED ABOVE
 Any alteration or deviation from the above involving additional costs will be performed only following acceptance by Protection Technologies, Inc., of Purchaser's written order and will become an additional cost of Purchaser at Protection Technologies, Inc , then current charges therefor This proposal may be withdrawn by Protection Technologies, Inc , if not accepted within 30 days from the date shown above

Protection Technologies, Inc ,

By ALLEN K. PECHMANN  Title: PRESIDENT

ACCEPTANCE OF PROPOSAL - the prices, specifications, terms and conditions contained herein, are hereby accepted
 Protection Technologies, Inc , is authorized to do the work as specified Payment will be made as set forth above

Purchaser: _____ Date: _____ Purchase Order # _____

By _____ Title: _____
 (Authorized Signature)

TERMS AND CONDITIONS

1. LIENS. AS REQUIRED BY THE WISCONSIN CONSTRUCTION LIEN LAW, PROTECTION TECHNOLOGIES, INC. (PTI) HEREBY NOTIFIES CUSTOMER THAT PERSONS OR COMPANIES FURNISHING LABOR OR MATERIALS FOR THE CONSTRUCTION ON CUSTOMER'S LAND MAY HAVE LIEN RIGHTS ON CUSTOMER'S LAND AND BUILDINGS IF NOT PAID. THOSE ENTITLED TO LIEN RIGHTS, IN ADDITION TO PTI, ARE THOSE WHO CONTRACT DIRECTLY WITH CUSTOMER OR THOSE WHO GIVE CUSTOMER NOTICE WITHIN SIXTY (60) DAYS AFTER THEY FIRST FURNISH LABOR OR MATERIALS FOR THE CONSTRUCTION. ACCORDINGLY, CUSTOMER PROBABLY WILL RECEIVE NOTICES FROM THOSE WHO FURNISH LABOR OR MATERIALS FOR THE CONSTRUCTION, AND SHOULD GIVE A COPY OF EACH NOTICE RECEIVED TO CUSTOMER'S MORTGAGE LENDER, IF ANY. PTI AGREES TO COOPERATE WITH CUSTOMER AND CUSTOMER'S LENDER, IF ANY, TO SEE THAT ALL POTENTIAL LIEN CLAIMANTS ARE DULY PAID.

2. PAYMENT TERMS and DEFAULT. Any payment not made when due shall be subject to an additional interest service charge of 1.5% per month (18% per annum) until paid. For contracts for which the Work is for personal, family, household or agricultural purposes, any payment not made when due shall be subject to an additional interest service charge of 1.0% per month (12% per annum) until paid. For all contracts, if Customer fails to make any payment when due, Customer agrees to pay to PTI, in addition to the unpaid balance and interest, any and all expenses incurred in the collection of such sums, including all costs, disbursements, and attorney's fees. In addition to the foregoing, if Customer is or becomes insolvent or unable to pay its debts as they mature, or files or has filed against it a bankruptcy, insolvency or similar petition, or fails to pay any debt arising hereunder to PTI on time, or fails to operate in the normal course of business or dissolves or terminates its existence, PTI may, at its sole option, either: (a) terminate the Work at any time thereafter, and Customer shall thereupon pay for PTI for (i) the value of the labor and materials PTI provided prior to termination, including PTI's reasonable profit and overhead, and (ii) the value of raw materials or equipment ordered from others that cannot be cancelled without penalty, the value of work in process or equipment already fabricated that cannot be used elsewhere by PTI, and PTI's reasonable profit and overhead on such amounts; or (b) discontinue the Work until such time as the Customer has paid PTI in full for work performed, has agreed to pay PTI for any additional costs incurred because of such discontinuance, and upon such other terms or conditions as may be imposed by PTI to insure payment for the Work. In addition to the foregoing and to the extent the Work consists in whole or part of moveable equipment, PTI shall have the right to enter upon Customer's premises, with or without legal process, and repossesses the equipment with or without notice. **Customer agrees that PTI shall not be liable for, and Customer agrees to indemnify and hold PTI harmless from and against, any loss, damage and expense (including without limitation attorney's fees and costs of litigation) arising out of or related to PTI's exercise of its rights under this paragraph, including without limitation any direct, special, incidental or consequential damages, lost profits, any damage or loss to any structure or its contents, any damage or loss to any other property, or personal injury.**

3. DELIVERY, TITLE and RISK of LOSS. All shipments will be made F.O.B. shipping point McFarland, Wisconsin unless otherwise specified. Title to each item of Work shall pass to the Customer upon full payment therefor, but risk of loss shall pass to the Customer upon delivery by PTI to the carrier (regardless of whether payment has been made). All claims for loss or damage must be made by the Customer to the carrier. Claims for shortages or other errors must be made in writing to PTI within thirty (30) days after receipt of the shipment, and failure to give such notice shall mean unqualified acceptance by Customer

4. RETURNS and ALLOWANCES. All cancellations, returns, allowances or adjustments must be authorized in advance and in writing by an authorized agent of PTI, and are subject to PTI's final review and approval. Non-warranty returns shall be subject to PTI's then current restocking and refurbishing (if required) charges. Non-warranty repairs shall be subject to PTI's then current charges therefore, including a minimum inspection charge. Customer shall pre-pay any applicable charges to return any items to PTI's office in McFarland, Wisconsin, and to ship any replacement or repaired items back to Customer.

5. DELAYS and IMPOSSIBILITY of PERFORMANCE. PTI shall not be liable to Customer for any damages, including but not limited to direct, special, incidental or consequential damages, that may result from a delay in completing or shipping the Work, however caused. If PTI is delayed at any time in the progress or shipment of the Work by changes ordered in the Work, by labor disputes, fire, unusual delays in transportation, unavoidable casualties, other causes beyond the PTI's control, or by any cause which reasonably justifies the delay, the times for completion and shipment, if any, shall be extended by the time PTI was so delayed. **PTI shall also not be liable to Customer for any loss or damage, including but not limited to direct, special, incidental or consequential damages, that may result from PTI's inability to perform or ship the Work due to conditions that make performance or shipment impossible or economically impractical, including but not limited to any of the causes for delays described above, any vendor's inability or refusal to perform, or unanticipated increases in the cost of materials.** In the event PTI's performance or shipment of the Work is delayed or PTI is unable to perform or ship the Work for any of the reasons stated above and such delay or inability to perform or ship continues for a period of sixty (60) days, either party may terminate this Contract upon ten (10) days= written notice by certified mail, return receipt requested. In the event either party terminates this Contract, Customer shall pay PTI for: (a) the value of the labor and materials PTI provided prior to termination, including PTI's reasonable profit and overhead; and (b) the value of raw materials or equipment ordered from others that cannot be cancelled without penalty, the value of work in process or equipment already fabricated that cannot be used elsewhere by PTI, and PTI's reasonable

profit and overhead on such amounts.

6. UNANTICIPATED CONDITIONS. In the event concealed or unknown physical conditions are encountered during the performance of the Work that are different from those indicated by the Customer or different from those ordinarily found to exist, any additional costs due to such conditions shall be agreed upon by written change order prior to PTI incurring any additional costs. If the parties cannot agree on the amount PTI will receive due to such additional costs, either party may terminate this Contract upon ten (10) days= written notice by certified mail, return receipt requested. In the event either party terminates this Contract, Customer shall pay PTI for: (a) the value of the labor and materials PTI provided prior to termination, including PTI's reasonable profit and overhead; and (b) the value of raw materials or equipment ordered from others that cannot be cancelled without penalty, the value of work in process or equipment already fabricated that cannot be used elsewhere by PTI, and PTI's reasonable profit and overhead on such amounts.

7. TAXES and OTHER CHARGES. All sales, use, transfer, excise or similar taxes or duties that are levied or imposed by reason of the Work are in addition to the price of the Work, and the Customer assumes all responsibility for the payment thereof

8. LIMITED WARRANTY. Unless an extended period is written into the Proposal, PTI warrants to Customer that PTI's labor will be free from defects for a period of one (1) year from the date the labor was performed and that any equipment manufactured by PTI will be free from defects for a period of one (1) year from the date the equipment was manufactured. **This limited warranty does not apply to any other materials or equipment utilized or installed by PTI in the performance of the Work. Such other materials or equipment are subject only to the warranties, if any, provided by the material or equipment manufacturers. The Customer's sole and exclusive remedy for any defects under this limited warranty shall be, at PTI's sole option, repair or replacement by PTI of the defective labor or equipment (with new or factory repaired or refurbished equipment comparable to original equipment) or the return of that portion of the purchase price represented by such defective labor or equipment. Except as otherwise expressly provided in this Proposal, PTI shall not be liable to Customer or any other person or entity for any other loss, damage or injury, including without limitation any direct, special, incidental or consequential damages, lost profits, any damage or loss to any structure or its contents, any damage or loss to any other property, or personal injury.** Customer shall promptly provide to PTI written notice of any alleged defect. PTI will repair or replace any defective labor or equipment covered by this limited warranty within 45 business days after actual receipt by PTI of a valid warranty claim by Customer. Unless the equipment is to be installed or maintained by PTI as part of this Proposal, all warranty repairs or replacements will be made at PTI's McFarland, Wisconsin facility or such other location as shall be specified by PTI, and transportation costs to such location shall be pre-paid by the Customer. Return shipping of repaired or replacement equipment will be paid by PTI. **THIS LIMITED WARRANTY IS THE COMPLETE AND FINAL EXPRESSION OF PTI'S WARRANTY OBLIGATIONS TO CUSTOMER, AND IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. This limited warranty is void in case of equipment abuse, misuse, abnormal usage, faulty installation or repair by unauthorized persons, or connection to incompatible equipment.**

9. DESIGN SERVICES. If this Proposal provides for design services to be performed by PTI, Customer agrees that once the design specifications submitted by PTI have been approved either by Customer, Owner or Owner's representative, whichever shall first occur, PTI shall have no further responsibility regarding any additional design changes. Customer further agrees that upon inspections and testing having disclosed that PTI has met the requirements of the approved specifications or those requirements which are reasonably inferable from such approved specifications, PTI shall have no further or additional liability of any kind or nature regarding the design, function, or performance of the equipment or system.

10. MAINTENANCE and MONITORING SERVICES. If this Proposal provides for maintenance or monitoring services to be performed by PTI, Customer understands that PTI makes no warranties, either express or implied, that any maintenance or monitoring services furnished hereunder will avert or prevent occurrences or the consequences therefrom which the use of the equipment or system is intended to prevent.

11. INSPECTION and TESTING. If this Proposal provides for PTI to perform the final inspection and testing of equipment comprising a system concurrently being installed by PTI, PTI shall have no further responsibility of any kind or nature following the acceptance of such equipment or system by either the Customer, Owner or Owner's representative, whichever shall first occur, except where the equipment is otherwise covered by the terms of the limited warranty set forth in paragraph 8 above. If such equipment was not concurrently installed by PTI or is not equipment manufactured or supplied by PTI, PTI agrees only to perform such inspection and testing services in a good and workmanlike manner, and such inspection and testing services shall not be deemed to enlarge Protection Technologies responsibility or liability beyond the terms of the limited warranty in Paragraph 8 above, if applicable

12. SOFTWARE LICENSE. Any computer or similar software, programming code, or data created or developed by PTI as part of the Work shall remain the sole and exclusive property of PTI, including without limitation all copyrights, trademarks, patents, trade secrets and any other proprietary rights inherent or appurtenant thereto (collectively "Software"). Such Software is furnished to Customer (or, if Customer is not the initial intended user, to the initial intended user) under a non-exclusive, non-transferable license for use of the Software solely in conjunction with the Work being purchased. PTI reserves for itself all rights in and to the Software not expressly granted to Customer or the initial intended user in the immediately preceding sentence. Neither Customer nor the initial intended user shall otherwise use the Software or sell, transfer, assign, disclose or otherwise make available the Software, either in whole or in part, in any form to any third party without PTI's express written consent. Any unauthorized use, sale, transfer, assignment, or disclosure shall automatically terminate the license, and Customer and/or the initial intended user shall immediately return to PTI the Software and any copies thereof. In addition to requiring return of the Software, PTI may seek any and all other available remedies, both at law and in equity.

13. LIMITATIONS ON LIABILITY. It is understood and agreed that PTI is not an insurer and that there is no guarantee that the Work will avert or prevent occurrences or the consequences thereof which the installation or use of the Work or any related equipment or systems are intended to prevent. It is understood and agreed that Customer shall obtain insurance, if desired, for any losses or damages that may occur. Accordingly, and because the payment to PTI for the Work bears no relationship to the value of the premises, any property located therein, or other risks of damage, loss or injury, it is agreed that PTI shall be liable only in the event and to the extent of a loss or damage to property or personal injury arising solely, directly and proximately from either the negligent performance or non-performance of the Work, and that such liability shall be limited to 40% of the amount of the charge for the Work. This limitation applies to all causes of action in the aggregate, including without limitation breach of contract, breach of warranty, negligence, strict liability, misrepresentations and other torts. Except as otherwise expressly provided in this Proposal, PTI shall have no other liability for any loss, damage or injury arising out of or related to the Work or otherwise, including without limitation any direct, special, consequential, exemplary, incidental or punitive damages even if PTI has been advised of the possibility of such damages and regardless of the cause of action, including without limitation breach of contract, breach of warranty, negligence, strict liability, misrepresentations and other torts. Customer may obtain an expansion of this limitation on liability, if desired, by payment of an additional amount according to the terms of an express written agreement of the parties.

14. ASSIGNMENT. Neither the Customer nor PTI shall assign its interest in this Proposal without the other's written consent.

15. GOVERNING LAW. This Proposal shall be governed by the laws of the State of Wisconsin.

16. SEVERABILITY. All of the provisions of this Agreement are severable. If any provision of this Agreement is prohibited or unenforceable by law or declared null and void by any court of competent jurisdiction, the remaining provisions will remain in full force and effect.

17. CONSTRUCTION. This Proposal shall be construed without regard to any presumption or rule requiring construction against the party causing the Proposal to be drafted.

18. NONWAIVER. PTI's failure to exercise any of its rights or remedies under this Proposal shall not act as a waiver of any such rights or remedies, and PTI shall continue to have the right to exercise such rights or remedies.

19. ENTIRE AGREEMENT. This Proposal constitutes the entire agreement between PTI and the Customer, and supersedes all prior oral or written statements, agreements, understandings or courses of dealing between the parties. The terms and conditions of this Proposal shall prevail notwithstanding any contrary or additional term or condition contained in, or any variance with, the terms and conditions of any purchase order, contract or similar document submitted by the Customer. No waiver, modification or amendment to the terms of this Proposal shall be binding unless specifically agreed to in writing by an authorized official of PTI.

Proposal

PURCHASER Village of Windsor 4048 Mueller Road DeForest, WI 53532	PROJECT Windsor Public Works		
PROPOSAL A11274	DATE 6-30-2020	SYSTEMS Security	PAGE 1 OF 5
<p>Protection Technologies, Inc., is pleased to provide this price quotation to furnish materials and technical labor for the Access Control and Video Surveillance Systems for the Windsor Public Works Facility. This proposal is based on the project specifications and drawings prepared by Dimension IV dated 6-12-2020.</p> <p>Specifically, this proposal includes the following materials and labor:</p>			
<p><u>QTY</u> <u>ITEM</u> <u>Access Control</u></p>			
1 1 1 1 1 2 1 2 5 50 5 1 1 1	PTI Open Options DNA-110 Server Software License, 1 client, 10 Controllers, for installation on an Owner furnished PC or server running a currently supported version of MS Windows PTI VC-3624 System Enclosure with Locking Door and Fan Kit PTI LSP FPO150 150W Power Supply Module, 12A/12V or 6A/24V PTI LSP B100 Secondary DC-DC Module, 5-18VDC/4A PTI LSP C8P 8 Relay Lock Control Module PTI FS121280-F3 12V 18AH Battery PTI Mercury SSP-D2 Intelligent System Controller with Dual Reader Interface PTI Mercury RSC-2 Dual Reader Interface PTI SP-6820-GR-MR Single Gang Reader gray PTI KT-AWID-G-0 AWID Proximity Key Tag PTI HES 2005M3 Smart-Pack III strike power limiter PTI Access Control Reader and Control Cable, plenum rated PTI Subcontracted electrical labor for cable installation by Foley Electric Protection Technologies, Inc., labor for system engineering, 6 sets shop drawings, system programming, panel connections, field device installation, system testing with documentation, three sets record drawings with operation manuals, owner instruction, one (1) year standard parts and labor warranty		
<p><u>QTY</u> <u>ITEM</u> <u>Video Surveillance</u></p>			
1 1 1 1 1 8 1 1 1 1	PTI Video Insight VI NVR-R-1-1-8TB Dell R230 1U Rack Server, 8TB Storage, with VMS Software pre-installed, for installation in Owner's data rack PTI 122-2579 1U Rail Kit for Dell R230, R330 Dell 27" Video Monitor PTI Dell Wireless Keyboard and Mouse PTI ITL 560993 16 Port Gigabit PoE+ Switch 220W for installation in Owner's data rack PTI WV-S1531LN 1080P Outdoor Bullet Camera, 2.8-10mm Motorized, IR PTI Connectors and Patch Cables PTI CAT6E Cable, plenum rated PTI Subcontracted electrical labor for cable installation by Foley Electric Protection Technologies, Inc., labor for system engineering, 6 sets shop drawings, system programming, panel connections, field device installation, system testing with documentation, three sets record drawings with operation manuals, owner instruction, one (1) year standard parts and labor warranty		

Proposal

PURCHASER Village of Windsor		PROJECT Windsor Public Works	
4048 Mueller Road			
DeForest, WI 53532			
PROPOSAL A11274	DATE 6-30-2020	SYSTEMS Security	PAGE 2 OF 5

This work includes:

- 1 Division 26 and 27 work.
2. Conduits and cables
- 3 J-Hook pathways.
- 4 Field device installation.
5. Sleeves
6. Power connections to security panels.
- 7 Security system equipment, DVR & cabling to cameras by security contractor including complete raceway system.

Notes:

1. Electrical power, conduit, cable (unless included above), back panels and enclosure mounting, standard boxes, are by the Electrical Contractor and included.
- 2 24VDC Electric Strikes and installation are by the GC
3. This proposal includes freight and delivery.
4. Labor and any Warranty service are provided during PTI business hours. After-Hours Labor and Emergency Service is available at additional charge
5. **WI tax NOT included.**

Protection Technologies, Inc , proposes to furnish the above, SUBJECT TO THE TERMS AND CONDITIONS APPEARING HERE AND ON THE ATTACHED PAGES, for the sum of **\$ 33,560.00 Thirty-Three Thousand Five Hundred Sixty Dollars**
 Credit Card Payments Accepted with additional 3% for processing fee

Payment to be made as follows progress payments, 2% 10, net 30 days no retainage
 THIS PROPOSAL DOES NOT INCLUDE INSTALLATION, INSTALLATION MATERIAL OR ANY LABOR OR SERVICES UNLESS SPECIFIED ABOVE
 Any alteration or deviation from the above involving additional costs will be performed only following acceptance by Protection Technologies, Inc., of Purchaser's written order and will become an additional cost of Purchaser at Protection Technologies, Inc., then current charges therefor This proposal may be withdrawn by Protection Technologies, Inc , if not accepted within 30 days from the date shown above

Protection Technologies, Inc ,

By ALLEN K. PECHMANN  Title PRESIDENT

ACCEPTANCE OF PROPOSAL - the prices, specifications, terms and conditions contained herein, are hereby accepted
 Protection Technologies, Inc , is authorized to do the work as specified Payment will be made as set forth above

Purchaser: _____ Date _____ Purchase Order # _____

By _____ Title. _____
 (Authorized Signature)

TERMS AND CONDITIONS

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11. INSPECTION and TESTING. If this Proposal provides for PTI to perform the final inspection and testing of equipment comprising a system concurrently being installed by PTI, PTI shall have no further responsibility of any kind or nature following the acceptance of such equipment or system by either the Customer, Owner or Owner's

representative, whichever shall first occur, except where the equipment is otherwise covered by the terms of the limited warranty set forth in paragraph 8 above. If such equipment was not concurrently installed by PTI or is not equipment manufactured or supplied by PTI, PTI agrees only to perform such inspection and testing services in a good and workmanlike manner, and such inspection and testing services shall not be deemed to enlarge Protection Technologies responsibility or liability beyond the terms of the limited warranty in Paragraph 8 above, if applicable.

12. SOFTWARE LICENSE. Any computer or similar software, programming code, or data created or developed by PTI as part of the Work shall remain the sole and exclusive property of PTI, including without limitation all copyrights, trademarks, patents, trade secrets and any other proprietary rights inherent or appurtenant thereto (collectively "Software"). Such Software is furnished to Customer (or, if Customer is not the initial intended user, to the initial intended user) under a non-exclusive, non-transferable license for use of the Software solely in conjunction with the Work being purchased. PTI reserves for itself all rights in and to the Software not expressly granted to Customer or the initial intended user in the immediately preceding sentence. Neither Customer nor the initial intended user shall otherwise use the Software or sell, transfer, assign, disclose or otherwise make available the Software, either in whole or in part, in any form to any third party without PTI's express written consent. Any unauthorized use, sale, transfer, assignment, or disclosure shall automatically terminate the license, and Customer and/or the initial intended user shall immediately return to PTI the Software and any copies thereof. In addition to requiring return of the Software, PTI may seek any and all other available remedies, both at law and in equity.

13. LIMITATIONS ON LIABILITY. It is understood and agreed that PTI is not an insurer and that there is no guarantee that the Work will avert or prevent occurrences or the consequences therefrom which the installation or use of the Work or any related equipment or systems are intended to prevent. It is understood and agreed that Customer shall obtain insurance, if desired, for any losses or damages that may occur. Accordingly, and because the payment to PTI for the Work bears no relationship to the value of the premises, any property located therein, or other risks of damage, loss or injury, it is agreed that PTI shall be liable only in the event and to the extent of a loss or damage to property or personal injury arising solely, directly and proximately from either the negligent performance or non-performance of the Work, and that such liability shall be limited to 40% of the amount of the charge for the Work. This limitation applies to all causes of action in the aggregate, including without limitation breach of contract, breach of warranty, negligence, strict liability, misrepresentations and other torts. Except as otherwise expressly provided in this Proposal, PTI shall have no other liability for any loss, damage or injury arising out of or related to the Work or otherwise, including without limitation any direct, special, consequential, exemplary, incidental or punitive damages even if PTI has been advised of the possibility of such damages and regardless of the cause of action, including without limitation breach of contract, breach of warranty, negligence, strict liability, misrepresentations and other torts. Customer may obtain an expansion of this limitation on liability, if desired, by payment of an additional amount according to the terms of an express written agreement of the parties.

14. ASSIGNMENT. Neither the Customer nor PTI shall assign its interest in this Proposal without the other's written consent.

15. GOVERNING LAW. This Proposal shall be governed by the laws of the State of Wisconsin.

16. SEVERABILITY. All of the provisions of this Agreement are severable. If any provision of this Agreement is prohibited or unenforceable by law or declared null and void by any court of competent jurisdiction, the remaining provisions will remain in full force and effect.

17. CONSTRUCTION. This Proposal shall be construed without regard to any presumption or rule requiring construction against the party causing the Proposal to be drafted.

18. NONWAIVER. PTI's failure to exercise any of its rights or remedies under this Proposal shall not act as a waiver of any such rights or remedies, and PTI shall continue to have the right to exercise such rights or remedies.

19. ENTIRE AGREEMENT. This Proposal constitutes the entire agreement between PTI and the Customer, and supersedes all prior oral or written statements, agreements, understandings or courses of dealing between the parties. The terms and conditions of this Proposal shall prevail notwithstanding any contrary or additional term or condition contained in, or any variance with, the terms and conditions of any purchase order, contract or similar document submitted by the Customer. No waiver, modification or amendment to the terms of this Proposal shall be binding unless specifically agreed to in writing by an authorized official of PTI.



June 28, 2020

Rev. 2

Village of Windsor
4084 Mueller Rd
DeForest, WI 53532

Windsor Police Dept. Voice and Data Cabling

Thank you for considering Globalcom Technologies to submit a proposal for the following work.

Scope of Work:

- Installation of (38) 4-pair, Category 6, plenum, station cables to the designated server location.
 - Provide (13) Voice locations
 - Provide (23) Data locations
 - Provide (2) Wireless Access Point locations
 - Category 6 wall locations will be terminated onto Category 6 jacks mounted into single gang, plastic, plates.
- Installation of (1) demark extension.
 - Demark extension will consist of (3) Cat 6 data cables.
- Installation of (1) 2 post, 19" rack with vertical wire managers.
 - Rack will be grounded with #6 insulated cable to approved building source.
- Installation of (2) 24-port category 6 patch panels into the rack space.
 - (1) 24-port patch panel for Data terminations.
 - (1) 24-port patch panel for Voice terminations.
 - Installation of 1U wire management panels between patch panels for future patch cord routing.
- J-hook installation to establish compliant cable pathway & routing within the free air space of the facility
- Cable penetrations will be fire stopped according to applicable smoke wall/floor ratings.
- Cables will be terminated EIA/TIA 568B pin-out at each end and per manufacture specifications.
- Cables will be tested to applicable Category 6 test standards
- Computer generated labels will be supplied at each end of cable locations

Our proposal is based on the following assumptions

- Proposed labor is based on work performed during normal construction/business hours.

Total.....\$9,815.00

****WI Sales Tax not included in the above pricing***

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

We appreciate the opportunity to submit a proposal on this project, and look forward to discussing with you further. Please feel free to contact us with any questions regarding this proposal.

Sincerely,

Nick Skaife
Globalcom Technologies
Security Engineer
Office 608.216.9572
nicks@gctech.us

Globalcom Technologies adheres to the following standards

NFPA	Article 70 NEC
EIA/TIA-568-C 0	Generic Telecommunications Cabling For Customer Premises
EIA/TIA-568-C 1	Commercial Building Telecommunications Cabling Standards
EIA/TIA-568-C 2	Balanced Twisted-Pair Telecommunications Cabling & Component Standards
EIA/TIA-568-C 3	Optical Fiber Cabling Components Standard
EIA/TIA-569	Pathways and Spaces Standard
EIA/TIA-606	Administration Standard
EIA/TIA-607	Grounding and Bonding Standard

Terms & Conditions

- The scope of work is based on our knowledge of the current requirements and project goals
- The fees stated in this engagement will be honored for 30 days from the date of this proposal, except copper materials which are subject to adjustment per market price changes
- The fees do not include applicable sales tax and/or shipping charges
- Fees and expenses will be billed as incurred
- A Change Order for work that is outside the agreed-upon scope of this proposal will require authorization to proceed.
- Payment of our progress billing is expected within 30 days after invoice date

If the above terms are acceptable to you and the services outlined are in accordance with your needs, please sign the original of this proposal letter and return it to us.

PO# _____ Amount \$ _____

Approved By _____ Contact Number _____

Signature: _____ **Date:** _____

Billing Address:

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

14 Marsh Court • Madison, WI 53718 • 608-663-8016
750 Cedar Cross Road • Dubuque, IA 52001 • 563-690-0003
3725 N 126th Street – Suite F • Brookfield, WI 53005 • 262-894-5330
www.gctech.us

Company Name (if different than above)

Contact Name and Telephone Number

Address

City, State, Zip

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

14 Marsh Court • Madison, WI 53718 • 608-663-8016
750 Cedar Cross Road • Dubuque, IA 52001 • 563-690-0003
3725 N 126th Street – Suite F • Brookfield, WI 53005 • 262-894-5330
www.gctech.us



July 29, 2020

Village of Windsor
4084 Mueller Rd
DeForest, WI 53532

Windsor DPW Voice and Data Cabling

Thank you for considering Globalcom Technologies to submit a proposal for the following work.

Scope of Work:

- Installation of (40) 4-pair, Category 6, non-plenum, station cables to the designated server location.
 - Provide (14) Voice locations
 - Provide (22) Data locations
 - Provide (2) Wireless Access Point locations
 - Provide (2) TV locations
 - Category 6 wall locations will be terminated onto Category 6 jacks mounted into single gang, plastic, plates.
- Installation of (1) demark extension.
 - Demark extension will consist of (3) Cat 6 data cables.
- Installation of (1) 2 post, 19" rack with vertical wire managers.
 - Rack will be grounded with #6 insulated cable to approved building source.
- Installation of (2) 24-port category 6 patch panels into the rack space
 - (1) 24-port patch panel for Data terminations.
 - (1) 24-port patch panel for Voice terminations.
 - Installation of 1U wire management panels between patch panels for future patch cord routing.
- J-hook installation to establish compliant cable pathway & routing within the free air space of the facility.
- Cable penetrations will be fire stopped according to applicable smoke wall/floor ratings.
- Cables will be terminated EIA/TIA 568B pin-out at each end and per manufacture specifications.
- Cables will be tested to applicable Category 6 test standards.
- Computer generated labels will be supplied at each end of cable locations.

Our proposal is based on the following assumptions

- Proposed labor is based on work performed during normal construction/business hours.

Total.....\$10,215.00

****WI Sales Tax not included in the above pricing***

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

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 3725 N 126th Street – Suite F • Brookfield, WI 53005 • 262-894-5330
 www.gctech.us

We appreciate the opportunity to submit a proposal on this project, and look forward to discussing with you further. Please feel free to contact us with any questions regarding this proposal

Sincerely,

Nick Skaife
Globalcom Technologies
Security Engineer
Office 608.216.9572
nicks@gctech.us

Globalcom Technologies adheres to the following standards

NFPA	Article 70 NEC
EIA/TIA-568-C 0	Generic Telecommunications Cabling For Customer Premises
EIA/TIA-568-C 1	Commercial Building Telecommunications Cabling Standards
EIA/TIA-568-C.2	Balanced Twisted-Pair Telecommunications Cabling & Component Standards
EIA/TIA-568-C 3	Optical Fiber Cabling Components Standard
EIA/TIA-569	Pathways and Spaces Standard
EIA/TIA-606	Administration Standard
EIA/TIA-607	Grounding and Bonding Standard

Terms & Conditions

- The scope of work is based on our knowledge of the current requirements and project goals
- The fees stated in this engagement will be honored for 30 days from the date of this proposal, except copper materials which are subject to adjustment per market price changes
- The fees do not include applicable sales tax and/or shipping charges
- Fees and expenses will be billed as incurred
- A Change Order for work that is outside the agreed-upon scope of this proposal will require authorization to proceed
- Payment of our progress billing is expected within 30 days after invoice date.

If the above terms are acceptable to you and the services outlined are in accordance with your needs, please sign the original of this proposal letter and return it to us.

PO# _____ Amount \$ _____

Approved By _____ Contact Number _____

Signature: _____ **Date:** _____

Billing Address:

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14 Marsh Court • Madison, WI 53718 • 608-663-8016
750 Cedar Cross Road • Dubuque, IA 52001 • 563-690-0003
3725 N 126th Street – Suite F • Brookfield, WI 53005 • 262-894-5330
www.gctech.us

Company Name (if different than above)

Contact Name and Telephone Number

Address

City, State, Zip

AN EQUAL OPPORTUNITY/AFFIMATIVE ACTION EMPLOYER

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