

**VILLAGE OF WINDSOR
VILLAGE BOARD RESOLUTION 2022-15**

APPROVAL OF PURCHASE, AND TRADE IN, OF LAWN MOWERS

WHEREAS, the Village Board 2022 replacement schedule provided funds for the purchase, and trade in, of lawn mowers; and

WHEREAS, the replacement fund has available funds to support the purchase, and trade in, of lawn mowers; and

WHEREAS, the Park and Conservancy Manager has obtained a quote for the purchase, and trade in, of lawn mowers from Mid-State Equipment Columbus for \$38,568.90, as shown in Exhibit A; and

WHEREAS, the Village Board has reviewed the relevant information and hereby approves the purchase of, and trade in of, lawn mowers, all as set forth herein.

NOW, THEREFORE, BE IT RESOLVED by the Village Board of the Village of Windsor that it hereby resolves as follows:

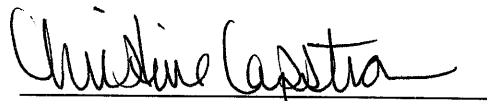
1. The Park and Conservancy Manger is authorized to purchase a John Deere Z997R Diesel W/72 Iron Pro Side Discharge Deck and two (2) John Deere Z994R Diesel Commercial ZTrak and to trade-in a John Deere Z997 and a SCAG Cheetah for an amount not to exceed \$38,568.90.

The above and foregoing Resolution was duly adopted at a meeting of the Village Board of the Village of Windsor on January 20, 2022, by a vote of 5 in favor and 0 opposed.

VILLAGE OF WINDSOR


Robert E. Wipperfurth, President

Attested by:


Christine Capstran, Village Clerk

Incorporated by Reference:

Exhibit A

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires.

A Purchase Order or Letter of Intent is required for all orders.

To expedite the delivery of equipment, the below information must be included on your Purchase Order or Letter of Intent.

For any questions, please contact:

Kyle Ripp

Mid-State Equip Sauk Prairie
S9711 Hwy 12
Prairie Du Sac, WI 53578

Tel: 608-643-3307

Fax: 608-643-8706

Email: kripp@midstateequipment.com

Vendor: Deere & Company

2000 John Deere Run
Cary, NC 27513

Signature

Shipping address

Billing address

Tax exempt certificate (if applicable). Must be made out to Deere & Company.

If information is not included, the Purchase Order or Letter of Intent will be returned.



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Mid-State Equip Sauk Prairie
S9711 Hwy 12
Prairie Du Sac, WI 53578
608-643-3307
cfrodel@midstateequipment.com

Quote Summary

Prepared For:

VILLAGE OF WINDSOR
4084 MUELLER RD
DEFOREST, WI 53532
Business: 608-888-0066
Mobile: 608-235-1196
davis@windsorwi.gov

Delivering Dealer:

Mid-State Equip Sauk Prairie
Kyle Ripp
S9711 Hwy 12
Prairie Du Sac, WI 53578
Phone: 608-643-3307
kripp@midstateequipment.com

Quote ID: 25878370
Created On: 07 January 2022
Last Modified On: 14 January 2022
Expiration Date: 31 January 2022

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK Contract: WI VA NASPO 505ENT-M20-GROUNDMAINT-02 (PG W1 CG 22) Price Effective Date: May 4, 2020	\$ 26,868.00	\$ 20,688.36 X	1 =	\$ 20,688.36
JOHN DEERE Z994R Diesel Commercial ZTrak Contract: WI VA NASPO 505ENT-M20-GROUNDMAINT-02 (PG W1 CG 22) Price Effective Date: May 4, 2020	\$ 21,351.00	\$ 16,440.27 X	2 =	\$ 32,880.54
Equipment Total				\$ 53,568.90

Trade In Summary	Qty	Each	Extended
JOHN DEERE Z997 PayOff Total Trade Allowance	1	\$ 9,500.00	\$ 9,500.00 \$ 0.00 \$ 9,500.00
SCAG Cheetah PayOff Total Trade Allowance	1	\$ 5,500.00	\$ 5,500.00 \$ 0.00 \$ 5,500.00
Trade In Total			\$ 15,000.00

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Mid-State Equip Sauk Prairie
S9711 Hwy 12
Prairie Du Sac, WI 53578
608-643-3307
cfrodel@midstateequipment.com

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 53,568.90
Trade In	\$ (15,000.00)
SubTotal	\$ 38,568.90
Est. Service Agreement Tax	\$ 0.00
Total	\$ 38,568.90
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 38,568.90

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 25878370 Customer Name: VILLAGE OF WINDSOR

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Mid-State Equip Sauk Prairie
S9711 Hwy 12
Prairie Du Sac, WI 53578
608-643-3307
cfrodel@midstateequipment.com

JOHN DEERE Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK

Hours:	Suggested List *
Stock Number:	\$ 26,868.00
Contract: WI VA NASPO 505ENT-M20-GROUNDMAINT-02 (PG W1 CG 22)	Selling Price *
	\$ 20,688.36

Price Effective Date: May 4, 2020

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
091ETC	Z997R DIESEL W 72 In. 7 IRON PRO SIDE DISCHARGE DECK	1	\$ 25,889.00	23.00	\$ 5,954.47	\$ 19,934.53	\$ 19,934.53
Standard Options - Per Unit							
001A	United States/Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1151	26x12N12 Michelin X Tweel Turfs	1	\$ 979.00	23.00	\$ 225.17	\$ 753.83	\$ 753.83
Standard Options Total			\$ 979.00		\$ 225.17	\$ 753.83	\$ 753.83
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 26,868.00		\$ 6,179.64	\$ 20,688.36	\$ 20,688.36

JOHN DEERE Z994R Diesel Commercial ZTrak

Equipment Notes:	Suggested List *
Hours:	\$ 21,351.00
Stock Number:	Selling Price *
Contract: WI VA NASPO 505ENT-M20-GROUNDMAINT-02 (PG W1 CG 22)	\$ 16,440.27

Price Effective Date: May 4, 2020

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2543TC	Z994R Diesel Commercial ZTrak	2	\$ 20,219.00	23.00	\$ 4,650.37	\$ 15,568.63	\$ 31,137.26



JOHN DEERE

Selling Equipment

Quote Id: 25878370

Customer Name: VILLAGE OF WINDSOR

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Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Mid-State Equip Sauk Prairie
S9711 Hwy 12
Prairie Du Sac, WI 53578
608-643-3307
cfrodel@midstateequipment.com

Standard Options - Per Unit							
001A	United States and Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1040	24x12N12 Michelin X Tweel Turf for 54 In. and 60 In. Decks	2	\$ 1,132.00	23.00	\$ 260.36	\$ 871.64	\$ 1,743.28
1504	60 In. 7-IRON PRO™ Side Discharge Mower Deck	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 1,132.00		\$ 260.36	\$ 871.64	\$ 1,743.28
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 21,351.00		\$ 4,910.73	\$ 16,440.27	\$ 32,880.54



SUMMARY SHEET

Meeting Date: January 20, 2022

Presenter & Contact Information: Chad Courtier
chad@windsorwi.gov
608-888-0066

Title: Lawn Mower Purchases and Trade-Ins

Previous Action: N/A

Issue Summary: Our Mowing equipment is on a 3 year replacement program. One John Deere and one Scag mower were due to be replaced this year, as well as another to be purchased. The 3 year replacement plan lets us get the most out of our equipment before timely and costly repairs begin to accrue. With a desire to keep sales as local as possible I found Mid State to be the closest John Deere Dealership for sales and service. This makes it easier to get any repairs or parts done in a timely manner. The decision to purchase the John Deere models was due to the availability of a diesel engine in the sizes we were looking for and a lower price point than the previous Scag mowers. It is also beneficial to have the same line of mowers for having spare parts and blades on hand. This will ensure a lower cost and turn-around time for common maintenance issues.

I received a quote from Mid-State Equipment for the purchase of mowers as follows:

John Deere Z997R Diesel W72 In Iron Pro Side Discharge Deck for \$20,688.36 and two (2) John Deere Z994R Diesel Commercial ZTrak for \$16,440.27 each, for a total purchase price of \$53,568.90.

With the purchase of the new lawn mowers, the Village will be trading in a John Deere Z997 (#31) mower for \$9,500 and a SCAG Cheetah (#33) mower for \$5,500 for a total trade in value of \$15,000.

The net cost of the purchase and trade in is \$38,568.90.

Budget Impact: The replacement of mower #31 and mower #33 were included in the approved 2022 Reserve Replacement Fund (005) budget. The budget for the two mowers was \$36,000. The third mower is an addition to the fleet and was budgeted for \$15,000. The quote received is \$38,568.90 (after trade in's).

Staff Recommendation: Village Staff recommends purchase of the John Deere Z997R Diesel and two Z994R Diesels and the trade in of the Z997 (#31) and SCAG Cheetah (#33).

Sample Affirmative Motion: Motion to approve Resolution 2022-15.

Attachments: Quote from Mid-State Equipment